

Real Estate

REAL ESTATE PRINCIPLES AND PRACTICES

This 40-hour course introduces listing, selling, advertising, real estate math, legal descriptions of land, contracts from listing to closing, appraising, ethical behavior and terminology. Book and materials included.

51133 Sat/Sun 1/26 - 2/10 8 a.m. - 5:30 p.m. (Sat) Perrysburg \$309
1 - 6 p.m. (Sun)

REAL ESTATE FINANCE

This 20-hour course provides a background in the varied real estate mortgage credit operations of financial institutions, concentrating on the way funds are channeled into the mortgage markets and the financing of the residential and special purpose property. Books and materials included.

51134 Sat 2/16 - 2/23 8 a.m. - 7 p.m. Perrysburg \$199

REAL ESTATE LAW

This 40-hour course provides an overview of the legal system, property ownership, contracts, mortgages, liens, easements, deeds, wills and interstate succession, landlord/tenant problems and the relationship of each to the real estate salesperson. Book and materials included.

51135 Sat/Sun 3/9 - 3/24 8 a.m. - 5:30 p.m. (Sat) Perrysburg \$309
1 - 6 p.m. (Sun)

REAL ESTATE APPRAISAL

This 20-hour course covers the real estate appraisal process from information gathering to the written report. Three key appraisal methods are highlighted: the sales comparison method, cost approach and income capitalization. Calculator required. Books and materials included.

51136 Sat 3/30 - 4/6 8 a.m. - 7 p.m. Perrysburg \$199

REAL ESTATE PREP EXAM

This course will prepare you to pass the state exam the first time! Review hundreds of test questions and take practice exams to ensure you nail that exam and begin your new career. Book included.

51137 Sat 4/13 8 a.m. - 12 p.m. Perrysburg \$75



***Register and pay for all 4 state-required pre-licensing classes at the same time and receive a 10% discount!**



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