REAL ESTATE PRE-LICENSING

REAL ESTATE PRINCIPLES AND PRACTICES
This 40-hour course introduces listing, selling, advertising, real estate math, legal descriptions of land, contracts from listing to closing, appraising, ethical behavior and terminology. Book and materials included.
Sat/Sun 1/23 - 2/7 8 a.m. - 5 p.m. (Sat) Perrysburg
1 - 6 p.m. (Sun)

REAL ESTATE FINANCE
This 20-hour course provides a background in the varied real estate mortgage credit operations of financial institutions, concentrating on the way funds are channeled into the mortgage markets and the financing of the residential and special purpose property. Books and materials included.
Sat 2/13 & 2/20 8 a.m. - 6:30 p.m. Perrysburg

REAL ESTATE LAW
This 40-hour course provides an overview of the legal system, property ownership, contracts, mortgages, liens, easements, deeds, wills and interstate succession, landlord/tenant problems and the relationship of each to the real estate salesperson. Book and materials included.
Sat/Sun 3/6 - 3/21 8 a.m. - 5 p.m. (Sat) Perrysburg
1 - 6 p.m. (Sun)

REAL ESTATE APPRAISAL
This 20-hour course covers the real estate appraisal process from information gathering to the written report. Three key appraisal methods are highlighted: the sales comparison method, cost approach and income capitalization. Calculator required. Books and materials included.
Sat 3/27 & 4/10 8 a.m. - 6:30 p.m. Perrysburg

REAL ESTATE PRE-LICENSING COURSE PACKAGE
All four state-required pre-licensing classes bundled together!
See dates and times to the left $999

REAL ESTATE PREP EXAM
This course will prepare you to pass the state exam the first time! You will go over hundreds of test questions and take practice exams to ensure you nail that exam and begin your new career. Book included.
Sat 4/17 8 a.m. - 12 p.m. Perrysburg $99

Register and pay by Friday, January 15 to secure your seat.
Lunch break is 30 minutes, so please plan accordingly.

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