



OWENS
COMMUNITY COLLEGE

OFFICE OF BUSINESS AFFAIRS

To: Dr. Bower
President
From: Jeff Ganues
Interim CFO
Date: November 14, 2016
Subject: October Financial Report

Summary








The October financial statements year-end projection reflects a significant improvement over budgeted Net Gain. The October projected year-end Net Gain of \$3,085,416 exceeds the budgeted Net Gain of \$2,400,271 by \$685,145. The Projected Operating Gain/(Loss) After Depreciation also has improved to (\$914,584) from the budget figure of (\$1,599,729). This improvement has led to an increase in the projected SB 6 ratio to 3.30 for FY17. The main reasons for this improvement are the summer and fall end of term tuition and fees estimates are exceeding budget projections due to enrollment exceeding targets and a lower projected depreciation level.

The YTD FY17 operating results through October are already significantly ahead of the October FY16 results. YTD Net Gain/(Loss) through October is \$5,505,827, compared to the FY16 October YTD figure of \$2,993,546. This is an early metric but provides a comparison from last year.






It should be noted that the cash position continues to be above expectations. The current cash balance is \$14.5 million. This is a high point for cash and would expect to see cash decrease over the remainder of the semester. The cash balance is encouraging as the cash balance at this point last year was \$1.7 million. This month-end cash balance is above projections due to the ending balance of FY16.







Please see Dashboard metrics below for summary of financial measures.

OWENS COMMUNITY COLLEGE
FY 2017 YTD FINANCIAL DASHBOARD
Through October 31, 2016

ENROLLMENT & REVENUES				
	<u>YTD</u>	<u>Target</u>	<u>Difference</u>	
Summer FTE Enrollment vs. Budget **	682.550	677.729	100.71%	
Summer Tuition Revenue vs. Budget	3,358,433	3,325,744	100.98%	
Fall FTE Enrollment vs. Budget	2,716.470	2,676.295	101.50%	
Fall Tuition Revenue vs. Budget	7,168,251	6,781,225	105.71%	
Spring FTE Enrollment vs. Budget	1,013.560	1,017.468	99.62%	
Projected Spring Tuition Revenue vs. Budg	0	0		
Total Revenue Thru October (All Funds)	26,272,216	26,416,118	99.46%	
Total Revenue Proj Year-end (All Funds)	75,056,296	73,628,308	101.94%	

*** I.E. stops running reports on August 6 for Summer*

EXPENSES (All Funds)				
	<u>YTD</u>	<u>Target</u>	<u>Difference</u>	
YTD Wages & Salaries vs. Budget	10,224,380	11,392,756	89.74%	
YTD Fringes vs. Budget	3,485,599	4,054,474	85.97%	
YTD Operating Expenses vs. Budget <i>(Non Payroll)</i>	4,686,689	5,241,411	89.42%	
Total Expenses Thru October (All Funds)	18,396,668	20,688,641	88.92%	
Total Expenses Proj Year-end (All Funds)	69,117,455	68,128,036	101.45%	

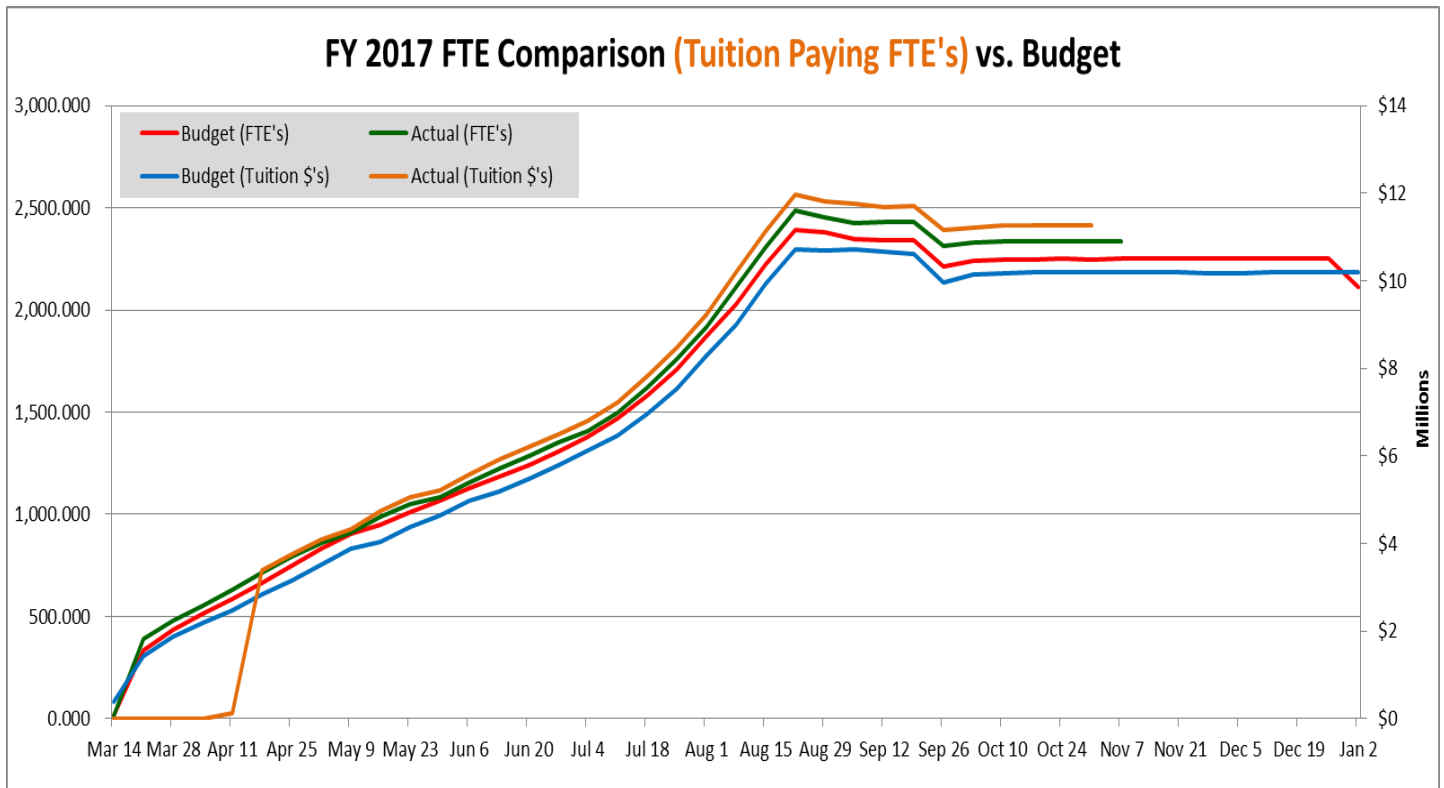
FINANCIAL STANDARDS POLICY				
	<u>Year-end Proj</u>	<u>Budget</u>		
Operating Gain/(Loss) After Deprec.	(914,584)	(1,599,729)		
Net Gain/(Loss) in Position	3,085,416	2,400,271		
	<u>YTD</u>	<u>Target</u>		
Cash (General)	12,840,053	11,063,222		
Cash (Auxiliary)	1,551,719	1,257,140		
Cash (Plant)	1,889,417	3,557,001		
SB6 Composite Score	3.30	3.30		

Enrollment

The most critical data we review as part of the budget reports is the enrollment information. FY17 budgeted tuition and fees were calculated using projections for total FTE enrollment. The charts below provide current Summer and Fall tuition and FTE information.

As discussed in the FY17 budget narrative, we used end of term enrollment for revenue projections. This will eliminate the impact of refunds for student drops and withdrawals. As can be seen in the charts below, Fall term did very well compared to budget. Enrollment is ahead of budgeted enrollment and tuition is also expected to exceed budget.

Fall - FY17



OWENS COMMUNITY COLLEGE

Actual FTE vs. Budgeted FTE

Fall Semester (201660)

10/31/2016

	Actual (Day)				Budget (Day)				Actual vs. Budget (Day)				
	Regular	CC+	Union	Academy	Regular	CC+	Union	Academy	Regular	CC+	Union	Academy	Combined
10/28/2016	0.900	0.100	0.000	0.000	(0.749)	0.114	0.000	0.000	1.649	(0.014)	0.000	0.000	1.635
10/29/2016	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
10/30/2016	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
10/31/2016	0.230	0.000	0.000	0.000	0.094	0.015	2.589	0.000	0.136	(0.015)	(2.589)	0.000	(2.468)
11/1/2016	-----	-----	-----	-----	0.447	(0.050)	0.000	0.000	-----	-----	-----	-----	-----
11/2/2016	-----	-----	-----	-----	0.051	0.000	1.903	0.000	-----	-----	-----	-----	-----
11/3/2016	-----	-----	-----	-----	0.259	0.000	0.000	0.000	-----	-----	-----	-----	-----

	Actual (YTD)				Budget (YTD)				Actual vs. Budget (YTD)				
	Regular	CC+	Union	Academy	Regular	CC+	Union	Academy	Regular	CC+	Union	Academy	Combined
10/28/2016	2,336.530	179.440	200.27	0.000	2,248.665	159.665	265.267	0.000	87.865	19.775	(64.997)	0.000	42.644
10/29/2016	2,336.530	179.440	200.27	0.000	2,248.665	159.665	265.267	0.000	87.865	19.775	(64.997)	0.000	42.644
10/30/2016	2,336.530	179.440	200.27	0.000	2,248.665	159.665	265.267	0.000	87.865	19.775	(64.997)	0.000	42.644
10/31/2016	2,336.760	179.440	200.27	0.000	2,248.759	159.680	267.856	0.000	88.001	19.760	(67.586)	0.000	40.175
11/1/2016	-----	-----	-----	-----	2,249.206	159.630	267.856	0.000	3.9%	12.4%	(25.2%)	-----	1.5%
11/2/2016	-----	-----	-----	-----	2,249.257	159.630	269.759	0.000	-----	-----	-----	-----	-----
11/3/2016	-----	-----	-----	-----	2,249.515	159.630	269.759	0.000	-----	-----	-----	-----	-----

Opening Day	8/22/2016	2,393.935	115.286	115.059	0.000
14th Day	9/5/2016	2,348.100	146.700	207.300	0.000
Drop Day	9/20/2016	2,182.936	146.245	236.416	0.000
End of Term		2,113.267	161.367	248.767	0.000

OWENS COMMUNITY COLLEGE

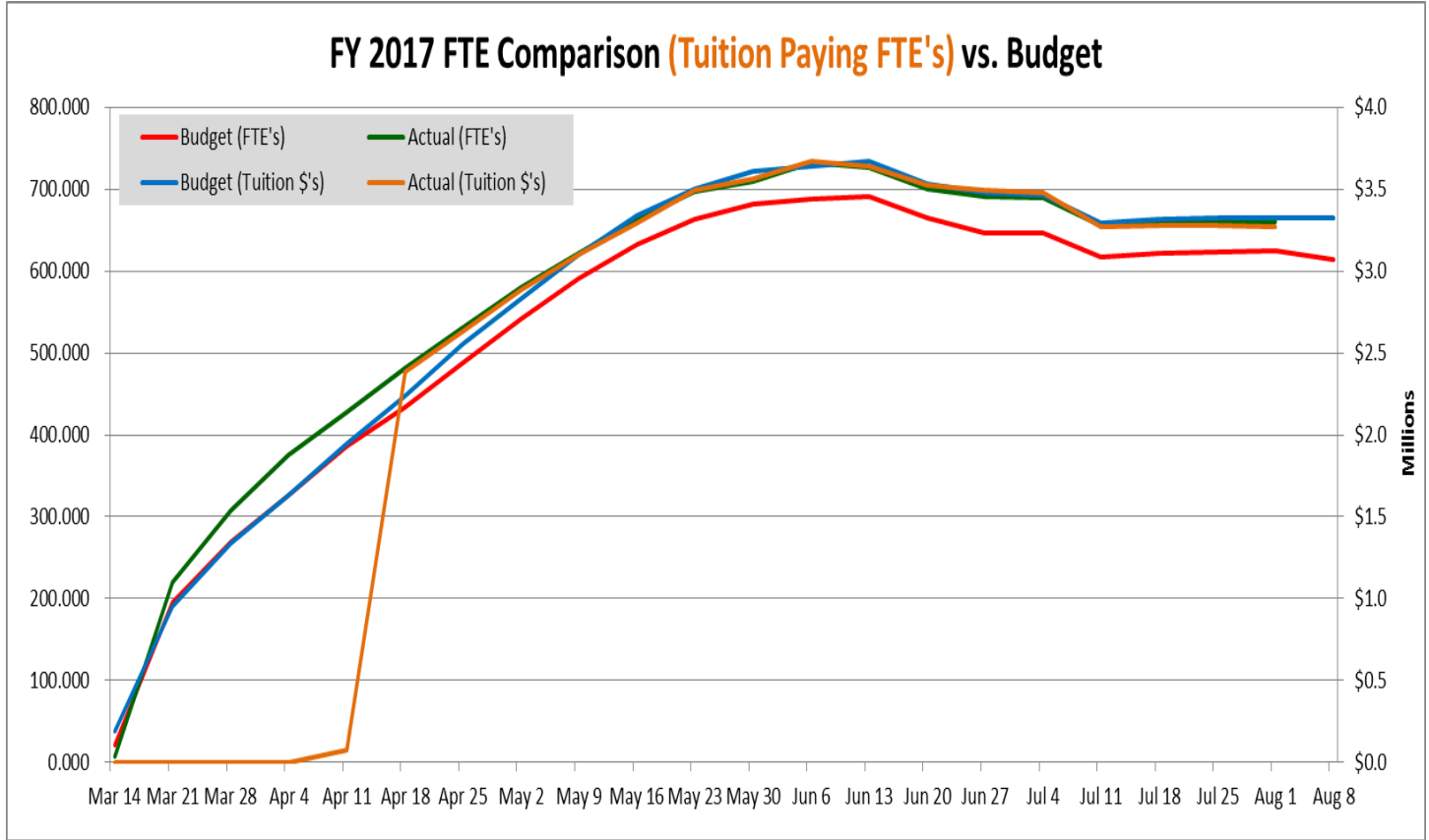
Actual Revenue vs. Budgeted Revenue

Fall Semester (201660)

10/31/2016

Acct	Acct Title	10/31/2016				Year To Date			
		Actual	Budget	Difference		Actual	Budget	Difference	
26106	Deferred Instruction Fees	\$618.50	-----	-----	-----	\$10,360,078.25	-----	-----	-----
26176	Deferred General Fees	0.00	-----	-----	-----	1,128,499.46	-----	-----	-----
		618.50	59.94	558.56	931.9%	11,488,577.71	\$10,185,121.03	1,303,456.68	12.8%
	Less: CCP Activity ***	0.00	0.00	0.00	-----	(219,291.00)	0.00	(219,291.00)	-----
	Total Tuition - w/o CCP	\$618.50	\$59.94	\$558.56	931.9%	\$11,269,286.71	\$10,185,121.03	\$1,084,165.68	10.6%
	CCP Tuition **	0.00	0.00	0.00	-----	0.00	200,901.56	(200,901.56)	(100.0%)
	Total Tuition - with CCP	\$618.50	\$59.94	\$558.56	931.9%	\$11,269,286.71	\$10,386,022.59	\$883,264.12	8.5%
26116	Deferred Academic Tech Fee	\$52.50	\$2.62	\$49.88	1,903.8%	\$459,856.70	\$443,969.63	\$15,887.07	3.6%
26136	Deferred Student Engagement Fee	30.00	1.48	28.52	1,927.0%	262,808.40	253,697.56	9,110.84	3.6%
26156	Deferred Administrative Tech Fee	112.50	5.62	106.88	1,901.8%	985,531.50	951,363.41	34,168.09	3.6%
26166	Deferred Computer Usage Fee	30.00	1.48	28.52	1,927.0%	262,996.90	253,697.56	9,299.34	3.7%
		\$225.00	\$11.20	\$213.80	1,908.9%	\$1,971,193.50	\$1,902,728.16	\$68,465.34	3.6%
	Total Tuition + Student Fees	\$843.50	\$71.14	\$772.36	1,085.7%	\$13,240,480.21	\$12,288,750.75	\$951,729.46	7.7%
26186	Deferred Lab Fees	\$0.00	\$0.00	-----	-----	\$435,641.45	\$355,016.28	-----	-----
26192	Deferred Lab - E-Learning	154.00	0.00	-----	-----	370,204.00	344,975.88	-----	-----
26195	Deferred Lab - Course Material	60.00	9.82	-----	-----	425,544.60	332,096.62	-----	-----
	Less: CCP Activity ***	0.00	0.00	-----	-----	(\$63,019.70)	0.00	-----	-----
	Total Lab Fees	214.00	9.82	204.18	2,079.2%	1,168,370.35	1,032,088.78	136,281.57	13.2%
		\$1,057.50	\$80.96	\$976.54	1,206.2%	\$14,408,850.56	\$13,320,839.53	\$1,088,011.03	8.2%

Summer - FY17



OWENS COMMUNITY COLLEGE

Actual FTE vs. Budgeted FTE
 Summer Semester (201630)
 8/6/2016

	Actual (Day)				Budget (Day)				Actual vs. Budget (Day)				
	Regular	CC+	Union	Academy	Regular	CC+	Union	Academy	Regular	CC+	Union	Academy	Combined
8/3/2016	0.000	0.000	0.00	0.000	0.066	0.000	0.000	0.000	(0.066)	0.000	0.000	0.000	(0.066)
8/4/2016	0.000	0.000	0.00	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
8/5/2016	0.000	0.000	0.00	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
8/6/2016	0.000	0.000	0.00	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
8/7/2016	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
8/8/2016	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
8/9/2016	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----

	Actual (YTD)				Budget (YTD)				Actual vs. Budget (YTD)				
	Regular	CC+	Union	Academy	Regular	CC+	Union	Academy	Regular	CC+	Union	Academy	Combined
8/3/2016	659.940	8.230	14.38	0.000	624.110	0.782	52.837	0.000	35.830	7.448	(38.457)	0.000	4.821
8/4/2016	659.940	8.230	14.38	0.000	624.110	0.782	52.837	0.000	35.830	7.448	(38.457)	0.000	4.821
8/5/2016	659.940	8.230	14.38	0.000	624.110	0.782	52.837	0.000	35.830	7.448	(38.457)	0.000	4.821
8/6/2016	659.940	8.230	14.38	0.000	624.110	0.782	52.837	0.000	35.830	7.448	(38.457)	0.000	4.821
8/7/2016	-----	-----	-----	-----	-----	-----	-----	-----	5.7%	952.0%	(72.8%)	-----	0.7%
8/8/2016	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
8/9/2016	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----

Opening Day	6/13/2016	690.296	0.712	30.933	0.000
14th Day	6/24/2016	656.400	0.700	40.600	0.000
Drop Day	7/5/2016	613.329	0.670	33.055	0.000
End of Term		613.600	0.767	48.733	0.000

OWENS COMMUNITY COLLEGE
Actual Revenue vs. Budgeted Revenue
Summer Semester (201630)
10/31/2016

Acct	Acct Title	10/31/2016				Year To Date			
		Actual	Budget	Difference		Actual	Budget	Difference	
26103	Deferred Instruction Fees	\$0.00	-----	-----	-----	\$3,024,300.18	-----	-----	-----
26173	Deferred General Fees	0.00	-----	-----	-----	340,385.57	-----	-----	-----
		\$0.00	\$0.00	\$0.00	-----	\$3,364,685.75	\$3,324,789.90	\$39,895.85	1.2%
	Less: CCP Activity ***	0.00	0.00	0.00	-----	(10,759.30)	0.00	(10,759.30)	-----
	Total Tuition - w/o CCP	\$0.00	\$0.00	\$0.00	-----	\$3,353,926.45	\$3,324,789.90	\$29,136.55	0.9%
	CCP Tuition **	0.00	\$0.00	0.00	-----	0.00	\$954.56	(954.56)	(100.0%)
	Total Tuition - with CCP	\$0.00	\$0.00	\$0.00	-----	\$3,353,926.45	\$3,325,744.46	\$28,181.99	0.8%
26113	Deferred Academic Tech Fee	\$0.00	\$0.00	\$0.00	-----	\$93,300.80	\$93,149.00	\$151.80	0.2%
26133	Deferred Student Engagement Fee	0.00	0.00	0.00	-----	53,337.60	53,228.00	109.60	0.2%
26153	Deferred Administrative Tech Fee	0.00	0.00	0.00	-----	200,016.00	199,605.00	411.00	0.2%
26163	Deferred Computer Usage Fee	0.00	0.00	0.00	-----	53,405.60	53,228.00	177.60	0.3%
		\$0.00	\$0.00	\$0.00	-----	\$400,060.00	\$399,210.00	\$850.00	0.2%
	Total Tuition + Student Fees	\$0.00	\$0.00	\$0.00	-----	\$3,753,986.45	\$3,724,954.46	\$29,031.99	0.8%
26183	Deferred Lab Fees	\$0.00	\$0.00	\$0.00	-----	\$104,814.50	\$72,600.00	-----	-----
26191	Deferred Lab - E-Learning	0.00	0.00	0.00	-----	248,367.60	197,300.00	-----	-----
26194	Deferred Lab - Course Material	0.00	0.00	0.00	-----	83,520.20	80,600.00	-----	-----
	Less: CCP Activity ***	0.00	0.00	-----	-----	0.00	0.00	-----	-----
	Total Lab Fees	\$0.00	\$0.00	\$0.00	-----	\$436,702.30	\$350,500.00	\$86,202.30	24.6%
		\$0.00	\$0.00	\$0.00	-----	\$4,190,688.75	\$4,075,454.46	\$115,234.29	2.8%

October 31, 2016 All Funds Financial Report

The All Funds Financial Report provides for year-to-date activity from all Owens' funds. The activity is accumulated and grouped by fund type. The report now includes a column for Pell funds.

Bottom Line

The bottom line figure on the All Funds Financial Report is the Projected Total FY17 Net Gain/(Loss) in Position of \$3,085,416 as compared to budget of \$2,400,271. October Operating Gain/(Loss) After Depreciation is also above budget at (\$914,584) compared to budget of (\$1,599,729).

As stated above the improvement comes from the increase in tuition and fee projections based on the amount of deferred revenue posted from Summer and Fall Semesters. We continue to take a conservative approach to year-end projections, allocating only 97% of expected remaining tuition and fees.

The Total YTD FY17 column also reflects an improved Net Gain/(Loss) in Position above the October FY16 figure. The YTD Net Gain/(Loss) figure of \$5,505,827 is well above the October FY16 figure of \$2,993,546. This is still early in the fiscal year and would expect YTD to adjust due to future revenues and expenditures.

Revenues

Projected Total FY17 revenue projections of \$75,056,296 is above the budgeted level of \$73,628,308 due to increase in fall tuition and fees. The increase is a result of higher than budgeted enrollment figures. At this time we are only recognizing 97% of the projected remaining tuition and fee revenue to protect against other revenue sources that are still unknown. Projected revenue also increased to account for the ProMedica sublease revenue. The college had netted the ProMedica revenue and expense amounts into the expense account. This resulted in revenues and expenses being understated. Projections for State Share of Instruction, Spring tuition and fees, and Workforce revenue are still unknown and could still come in under budget.

October FY17 YTD revenue of \$26,272,216 exceeds the October FY16 figure of \$26,034,884. The increase can be attributed to revenues from fees and a decrease in the amount posted for bad debt.

Expenses

Projected expenditures figures reflect we would end the year over budget based on early trends. Expenditure projections (including transfer) of \$69,117,455 exceed budget of \$68,128,036. This increase is due to early projections for collection expenses, parking and student transportation, and athletic scholarships for Summer term from previous athletes. This also inflates the Transfers Out category since those scholarships will have to be covered from Unrestricted funds. Projected expenses also increased to account for the ProMedica sublease expense. The college had netted the ProMedica revenue and expense amounts into the expense account. This resulted in revenues and expenses being understated.

Total October YTD FY17 expenditures are coming in well under October FY16. YTD expenditures decreased from \$20,463,819 through October FY16 to \$18,396,668 for FY17. The decrease can be attributed to a decline in wages and benefits. It is expected that Salaries and Benefits will increase as we have full costs of faculty for Fall term and the three-pay months of December and June.

October 31, 2016 Unrestricted Fund Financial Report

The Unrestricted Fund is Owens' main operating fund. Tuition revenue, student fees, SSI, and Workforce related contracts are the major revenue sources in the Unrestricted Fund. Expenditures include salaries and benefits for faculty and staff, and operating costs related to the College.

This report provides a snapshot against budget, as well as a historical perspective on budgeted revenues and expenditures. The report provides columns for FY15 and FY16 to be used as comparison to FY17.

Bottom Line

The Unrestricted Fund FY17 Projected column reflects an increase in the year-end Operating Income to \$5,177,540 from the budget figure of \$4,709,632. The increase can be attributed to the increased Fall tuition and fee projections. Fall tuition projections are at \$11,185,901 as compared to budget of \$10,390,704. This is due to the conservative estimate and enrollment exceeding targets.

October FY17 YTD Operating Income is at \$7,638,050 compared to October FY16 YTD of \$4,269,305. The YTD improvement from October FY16 can be seen in the fee revenues and decrease in salaries and benefits.

Revenues

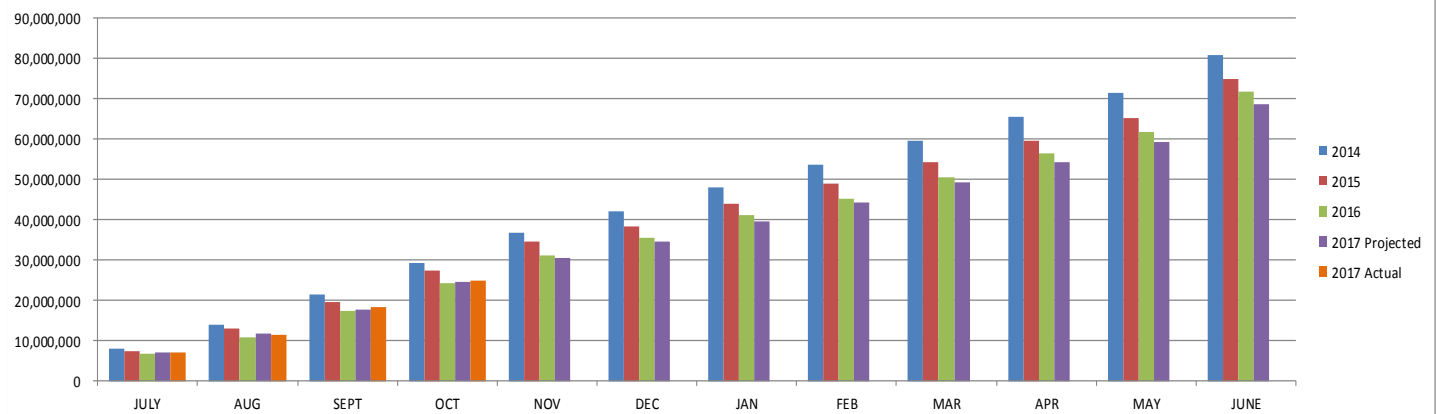
As stated above, October revenue projections have increased due to increased projections for tuition and fee revenues. October Unrestricted Fund revenue projections have been increased from a budget of \$68,683,668 to \$69,862,614. We believe we have good estimates for Summer and Fall tuition and fees using the deferred revenue from the balance sheet, and as stated above, we use a 97% estimate of remaining tuition and fees through October. However, several revenue sources are still subject to fluctuations. The State Share of Instruction, Spring Term tuition and fees, and Workforce revenues are still subject to change. The conservative estimate using 97% of current revenue will provide some measure of insurance if these other revenue sources do not meet budget.

CUMULATIVE UNRESTRICTED REVENUE

	2014			2015			2016			2017 Projected			2017 Actual		
	Amount	Monthly %	YTD %	Amount	Monthly %	YTD %	Amount	Monthly %	YTD %	Amount	Monthly %	YTD %	Amount	Monthly %	YTD %
JULY	8,136,303	10.1%	10.1%	7,450,398	10.0%	10.0%	6,760,998	9.4%	9.4%	7,069,919	10.3%	10.3%	6,978,100	10.2%	10.2%
AUG	13,946,550	7.2%	17.2%	12,843,716	7.2%	17.2%	10,736,725	5.5%	15.0%	11,730,730	6.8%	17.1%	11,472,260	6.5%	16.7%
SEPT	21,337,329	9.1%	26.4%	19,558,667	9.0%	26.2%	17,297,718	9.1%	24.1%	17,754,225	8.8%	25.8%	18,456,504	10.2%	26.9%
OCT	29,096,642	9.6%	36.0%	27,521,476	10.7%	36.8%	24,184,715	9.6%	33.7%	24,425,962	9.7%	35.6%	24,736,251	9.1%	36.0%
NOV	36,801,019	9.5%	45.5%	34,463,593	9.3%	46.1%	31,051,011	9.6%	43.3%	30,636,501	9.0%	44.6%			
DEC	42,107,667	6.6%	52.0%	38,358,376	5.2%	51.3%	35,489,410	6.2%	49.4%	34,657,123	5.9%	50.5%			
JAN	48,005,782	7.3%	59.3%	43,850,563	7.3%	58.7%	41,022,631	7.7%	57.1%	39,581,759	7.2%	57.6%			
FEB	53,622,646	6.9%	66.3%	48,956,884	6.8%	65.5%	45,158,527	5.8%	62.9%	44,267,074	6.8%	64.5%			
MAR	59,514,180	7.3%	73.6%	54,311,291	7.2%	72.7%	50,559,058	7.5%	70.4%	49,160,412	7.1%	71.6%			
APR	65,381,094	7.3%	80.8%	59,667,265	7.2%	79.8%	56,340,527	8.1%	78.5%	54,212,986	7.4%	78.9%			
MAY	71,284,032	7.3%	88.1%	65,086,564	7.2%	87.1%	61,845,968	7.7%	86.1%	59,127,801	7.2%	86.1%			
JUNE	80,907,159	11.9%	100.0%	74,751,007	12.9%	100.0%	71,791,280	13.9%	100.0%	68,683,668	13.9%	100.0%			

Total

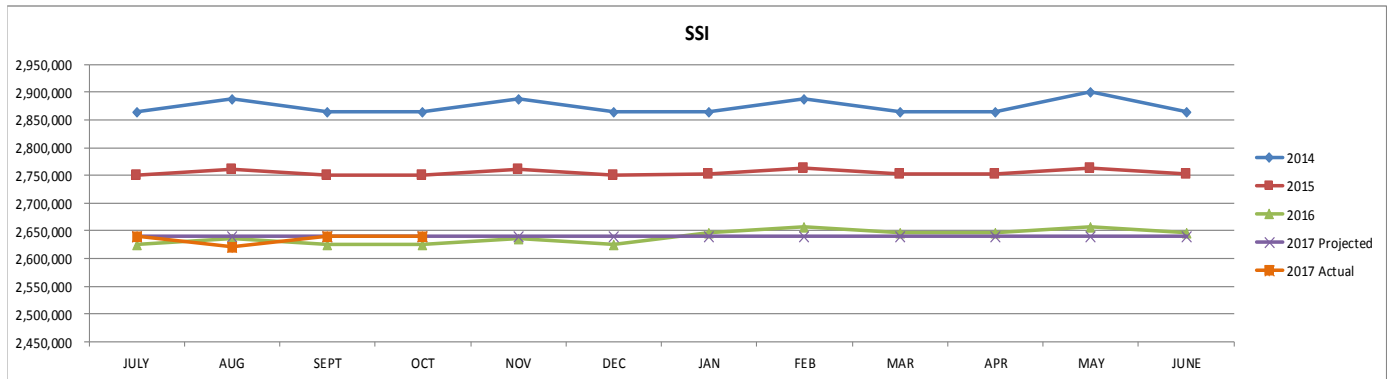
CUMULATIVE UNRESTRICTED REVENUE



Major Unrestricted revenue sources are provided below:

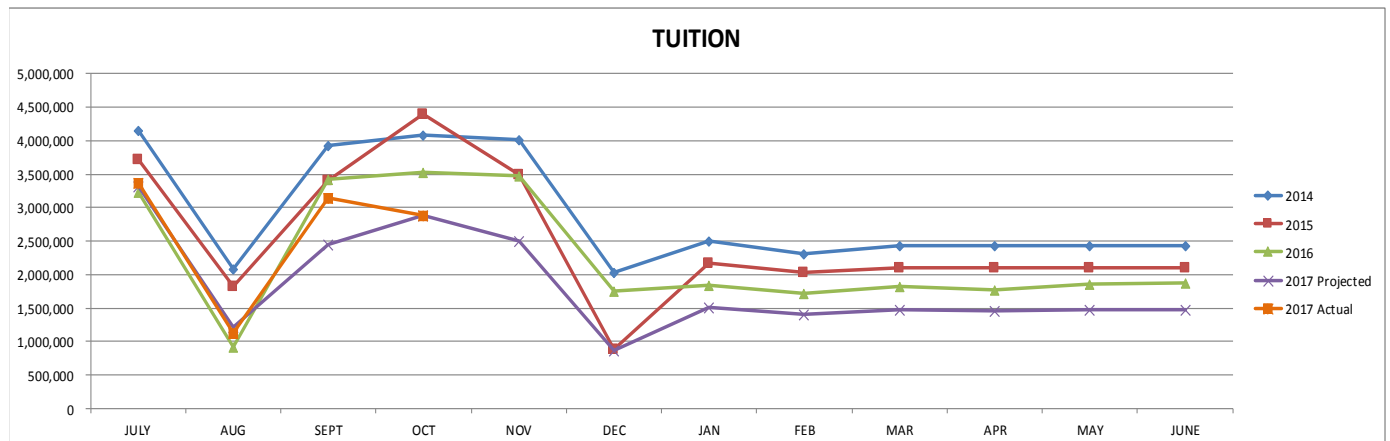
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	2014			2015			2016			2017 Projected			2017 Actual		
	Amount	Monthly %	YTD %	Amount	Monthly %	YTD %	Amount	Monthly %	YTD %	Amount	Monthly %	YTD %	Amount	Monthly %	YTD %
JULY	2,864,099	8.3%	8.3%	2,750,725	8.3%	8.3%	2,625,655	8.3%	8.3%	2,640,661	8.3%	8.3%	2,640,661	8.3%	8.3%
AUG	2,887,559	8.4%	16.7%	2,761,018	8.4%	16.7%	2,635,948	8.3%	16.6%	2,640,661	8.3%	16.7%	2,622,055	8.3%	16.6%
SEPT	2,864,099	8.3%	25.0%	2,750,725	8.3%	25.0%	2,625,655	8.3%	24.9%	2,640,661	8.3%	25.0%	2,640,661	8.3%	299.3%
OCT	2,864,099	8.3%	33.3%	2,750,725	8.3%	33.3%	2,625,655	8.3%	33.2%	2,640,661	8.3%	33.3%	2,640,661	8.3%	33.3%
NOV	2,887,559	8.4%	41.7%	2,761,018	8.4%	41.7%	2,635,948	8.3%	41.5%	2,640,661	8.3%	41.7%	2,640,661	8.3%	41.7%
DEC	2,864,099	8.3%	50.0%	2,750,725	8.3%	50.0%	2,625,655	8.3%	49.8%	2,640,661	8.3%	50.0%	2,640,661	8.3%	50.0%
JAN	2,864,098	8.3%	58.3%	2,752,852	8.3%	58.3%	2,647,575	8.4%	58.1%	2,640,661	8.3%	58.3%	2,640,661	8.3%	58.3%
FEB	2,887,559	8.4%	66.7%	2,763,145	8.4%	66.7%	2,657,868	8.4%	66.5%	2,640,661	8.3%	66.7%	2,640,661	8.3%	66.7%
MAR	2,864,099	8.3%	75.0%	2,752,852	8.3%	75.0%	2,647,575	8.4%	74.9%	2,640,661	8.3%	75.0%	2,640,661	8.3%	75.0%
APR	2,864,099	8.3%	83.3%	2,752,852	8.3%	83.3%	2,647,575	8.4%	83.3%	2,640,661	8.3%	83.3%	2,640,661	8.3%	83.3%
MAY	2,901,246	8.4%	91.7%	2,763,146	8.4%	91.7%	2,657,869	8.4%	91.6%	2,640,661	8.3%	91.7%	2,640,661	8.3%	91.7%
JUNE	2,864,102	8.3%	100.0%	2,752,850	8.3%	100.0%	2,647,572	8.4%	100.0%	2,640,663	8.3%	100.0%	2,640,663	8.3%	100.0%
Total	34,476,717			33,062,633			31,680,550			31,687,934			10,544,038		



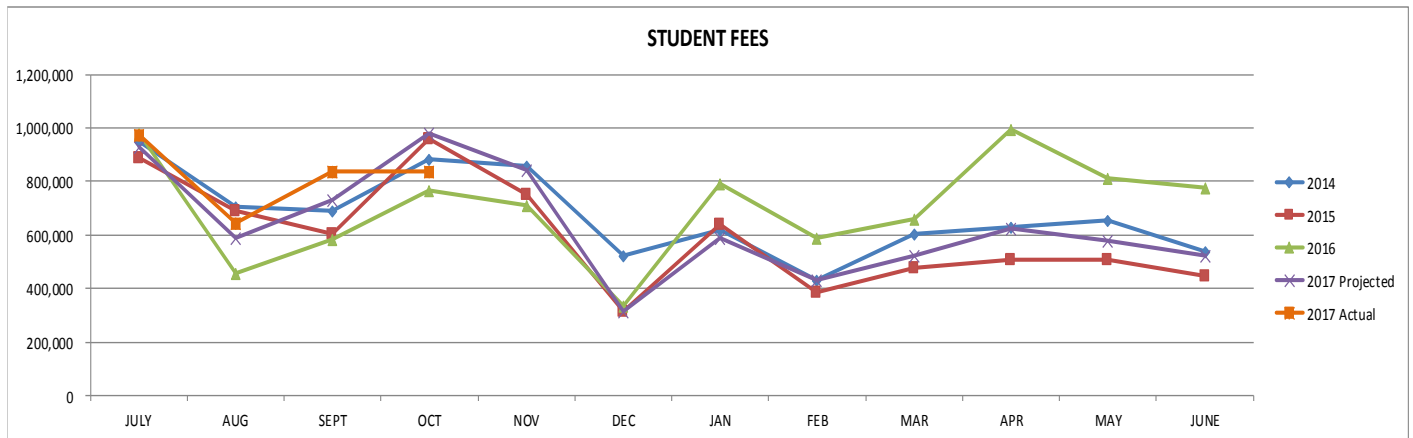
TUITION

	2014			2015			2016			2017 Projected			2017 Actual		
	Amount	Monthly %	YTD %	Amount	Monthly %	YTD %	Amount	Monthly %	YTD %	Amount	Monthly %	YTD %	Amount	Monthly %	YTD %
JULY	4,146,436	11.9%	11.9%	3,712,613	12.2%	12.2%	3,236,036	11.9%	11.9%	3,325,744	15.1%	15.1%	3,367,081	15.3%	15.3%
AUG	2,090,328	6.0%	17.9%	1,830,401	6.0%	18.3%	922,401	3.4%	15.3%	1,220,474	5.5%	20.6%	1,138,831	5.2%	20.4%
SEPT	3,931,824	11.3%	29.2%	3,401,541	11.2%	29.5%	3,424,284	12.6%	27.9%	2,444,114	11.1%	31.7%	3,137,248	14.2%	517.4%
OCT	4,089,455	11.7%	40.9%	4,393,589	14.5%	43.9%	3,521,212	12.9%	40.8%	2,876,637	13.1%	44.8%	2,883,525	13.1%	47.8%
NOV	4,020,387	11.5%	52.4%	3,492,085	11.5%	55.4%	3,480,387	12.8%	53.6%	2,505,700	11.4%	56.1%			
DEC	2,028,960	5.8%	58.3%	893,490	2.9%	58.4%	1,755,883	6.5%	60.0%	863,779	3.9%	60.1%			
JAN	2,509,594	7.2%	65.5%	2,177,476	7.2%	65.5%	1,847,958	6.8%	66.8%	1,516,260	6.9%	66.9%			
FEB	2,313,579	6.6%	72.1%	2,041,030	6.7%	72.3%	1,713,546	6.3%	73.1%	1,405,601	6.4%	73.3%			
MAR	2,432,031	7.0%	79.1%	2,105,726	6.9%	79.2%	1,819,940	6.7%	79.8%	1,469,842	6.7%	80.0%			
APR	2,425,452	7.0%	86.0%	2,106,201	6.9%	86.1%	1,775,591	6.5%	86.3%	1,459,663	6.6%	86.6%			
MAY	2,429,603	7.0%	93.0%	2,110,062	6.9%	93.1%	1,852,543	6.8%	93.1%	1,476,965	6.7%	93.3%			
JUNE	2,432,093	7.0%	100.0%	2,099,452	6.9%	100.0%	1,868,538	6.9%	100.0%	1,477,117	6.7%	100.0%			
Total	34,849,740			30,363,665			27,218,319			22,041,896			10,526,685		



STUDENT FEES

	2014			2015			2016			2017 Projected			2017 Actual		
	Amount	Monthly %	YTD %	Amount	Monthly %	YTD %	Amount	Monthly %	YTD %	Amount	Monthly %	YTD %	Amount	Monthly %	YTD %
JULY	950,846	11.7%	11.7%	886,515	12.4%	12.4%	981,051	11.6%	11.6%	929,169	12.1%	12.1%	972,474	12.7%	12.7%
AUG	707,341	8.7%	20.5%	691,575	9.6%	22.0%	458,098	5.4%	17.0%	589,099	7.7%	19.8%	643,663	8.4%	21.1%
SEPT	692,825	8.6%	29.0%	602,466	8.4%	30.4%	584,613	6.9%	23.9%	732,919	9.6%	29.4%	838,020	10.9%	32.0%
OCT	884,619	10.9%	40.0%	960,020	13.4%	43.8%	765,690	9.1%	33.0%	981,856	12.8%	42.2%	835,953	10.9%	42.9%
NOV	859,387	10.6%	50.6%	751,649	10.5%	54.3%	711,634	8.4%	41.4%	844,870	11.0%	53.2%			
DEC	522,371	6.5%	57.0%	312,949	4.4%	58.6%	336,641	4.0%	45.4%	315,346	4.1%	57.3%			
JAN	618,002	7.6%	64.7%	641,091	8.9%	67.6%	790,435	9.3%	54.7%	589,521	7.7%	65.0%			
FEB	433,180	5.4%	70.0%	385,091	5.4%	73.0%	587,934	7.0%	61.7%	432,916	5.6%	70.6%			
MAR	603,025	7.4%	77.5%	477,351	6.7%	79.6%	658,977	7.8%	69.5%	524,072	6.8%	77.5%			
APR	631,660	7.8%	85.3%	508,375	7.1%	86.7%	994,407	11.8%	81.2%	624,500	8.1%	85.6%			
MAY	655,778	8.1%	93.4%	506,486	7.1%	93.8%	812,536	9.6%	90.8%	579,249	7.6%	93.2%			
JUNE	536,709	6.6%	100.0%	447,465	6.2%	100.0%	774,627	9.2%	100.0%	523,178	6.8%	100.0%			
Total	8,095,743			7,171,034			8,456,644			7,666,695			3,290,110		



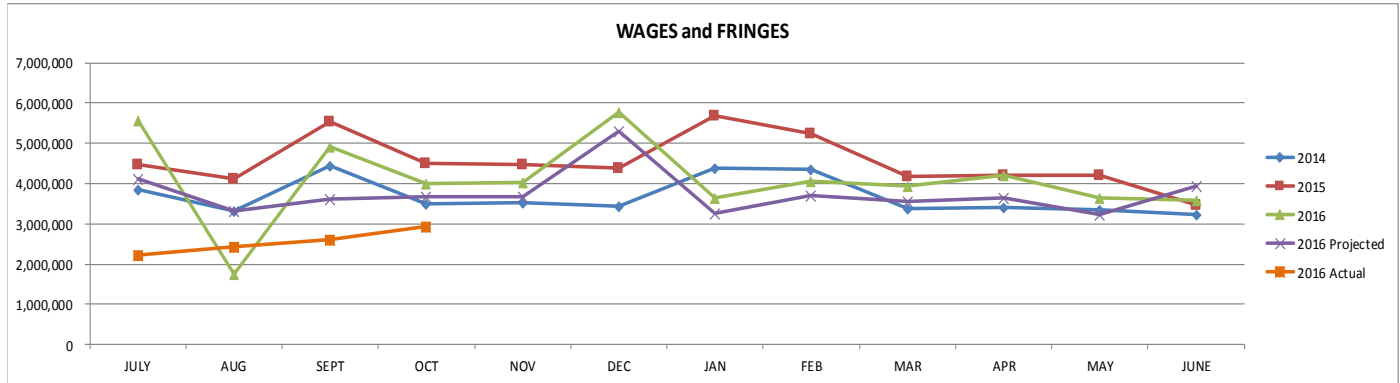
Expenses

Unrestricted Fund expenditures are projected over budget through October. October expenditure projections of \$63,144,175 is approximately \$560,000 above budget. Projected expenses increased to account for the ProMedica sublease expense. The college had netted the ProMedica revenue and expense amounts into the expense account. This resulted in revenues and expenses being understated. We believe the projections are conservative, however, we are still very early in the fiscal year and many changes can still occur.

YTD expenditures through October are \$2.0 million below October FY16. The major reason for the decrease can be found in the salaries and benefits accounts. This decrease is due to the timing of the payrolls in FY17. We will see the payroll increase as we get to fall term payrolls and the three-pay months in December and June.

WAGES and FRINGES

	2014			2015			2016			2016 Projected			2016 Actual		
	Amount	Monthly %	YTD %	Amount	Monthly %	YTD %	Amount	Monthly %	YTD %	Amount	Monthly %	YTD %	Amount	Monthly %	YTD %
JULY	3,865,182	8.7%	8.7%	4,474,197	8.2%	8.2%	5,563,667	11.3%	11.3%	4,122,826	9.2%	9.2%	2,214,678	4.9%	4.9%
AUG	3,324,128	7.5%	16.3%	4,128,904	7.6%	15.8%	1,750,027	3.6%	14.9%	3,311,692	7.4%	16.5%	2,442,117	5.4%	10.3%
SEPT	4,456,357	10.1%	26.4%	5,549,223	10.2%	26.0%	4,904,600	10.0%	24.9%	3,609,935	8.0%	24.5%	2,617,604	5.8%	16.2%
OCT	3,506,420	7.9%	34.3%	4,495,977	8.3%	34.2%	3,988,429	8.1%	33.0%	3,680,344	8.2%	32.7%	2,922,488	6.5%	22.6%
NOV	3,517,347	8.0%	42.3%	4,458,394	8.2%	42.4%	4,014,234	8.2%	41.2%	3,673,926	8.2%	40.8%			
DEC	3,445,571	7.8%	50.1%	4,370,168	8.0%	50.4%	5,773,404	11.8%	53.0%	5,305,884	11.8%	52.6%			
JAN	4,376,359	9.9%	60.0%	5,676,234	10.4%	60.9%	3,647,911	7.4%	60.4%	3,258,112	7.2%	59.9%			
FEB	4,350,396	9.8%	69.8%	5,250,872	9.6%	70.5%	4,055,283	8.3%	68.7%	3,717,289	8.3%	68.1%			
MAR	3,371,452	7.6%	77.4%	4,189,709	7.7%	78.2%	3,931,263	8.0%	76.7%	3,563,727	7.9%	76.0%			
APR	3,401,018	7.7%	85.1%	4,214,068	7.7%	85.9%	4,199,746	8.6%	85.2%	3,643,081	8.1%	84.1%			
MAY	3,344,015	7.6%	92.7%	4,212,521	7.7%	93.7%	3,644,183	7.4%	92.7%	3,224,246	7.2%	91.3%			
JUNE	3,218,150	7.3%	100.0%	3,451,439	6.3%	100.0%	3,593,274	7.3%	100.0%	3,931,416	8.7%	100.0%			
Total	44,176,395			54,471,705			49,066,019			45,042,478			13,021,657		

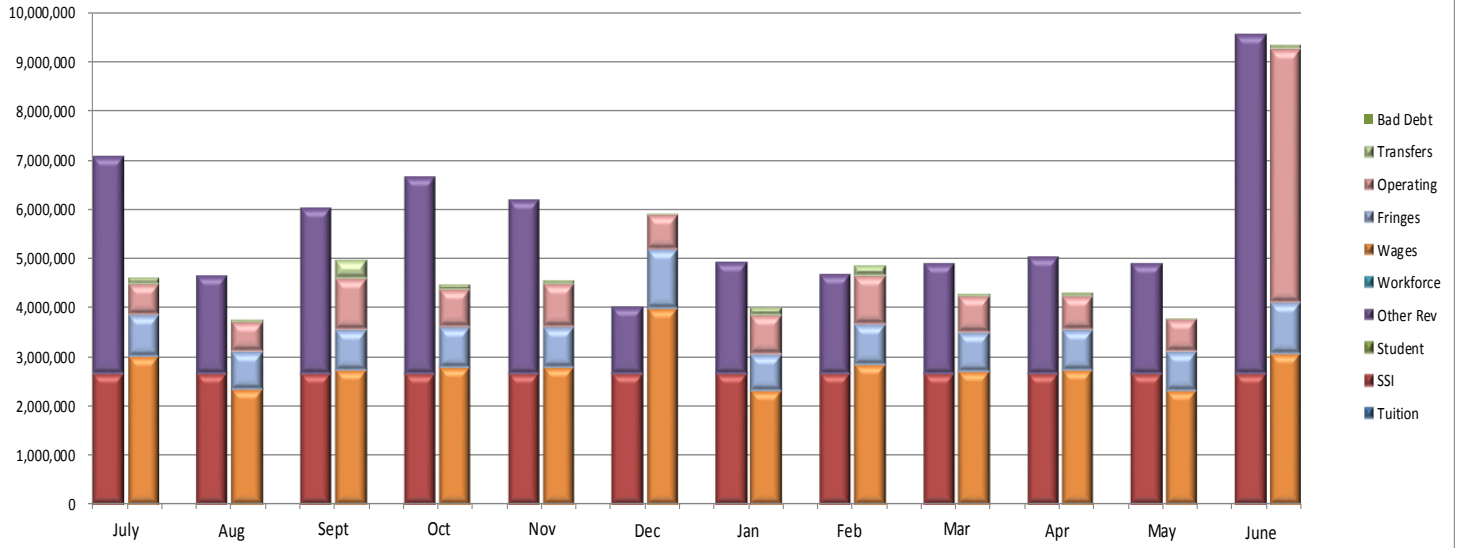


The updated charts below provide monthly comparison data for the Unrestricted Fund:

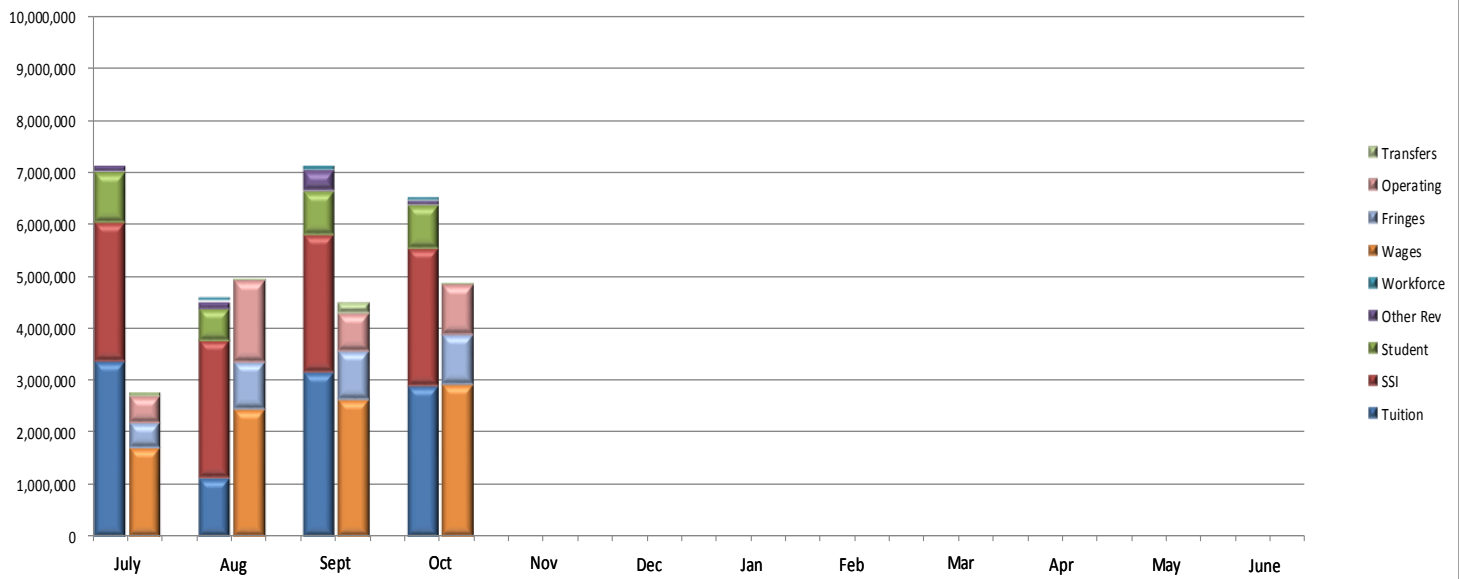
Expenses and Transfers

YTD %	2015			2016			2017 Projected			2017 Actual		
	Amount	Monthly %	YTD %	Amount	Monthly %	YTD %	Amount	Monthly %	YTD %	Amount	Monthly %	YTD %
8.0%	5,235,219	6.9%	6.9%	6,789,598	10.1%	10.1%	5,247,875	8.2%	8.2%	2,818,121	4.4%	4.4%
14.9%	4,799,608	6.3%	13.2%	2,018,732	3.0%	13.1%	4,182,419	6.6%	14.8%	4,912,866	7.7%	12.1%
24.0%	7,932,784	10.4%	23.6%	6,804,805	10.1%	23.1%	5,520,077	8.7%	23.5%	4,503,403	7.1%	19.2%
31.9%	5,709,788	7.5%	31.1%	4,315,447	6.4%	29.5%	4,852,557	7.6%	31.1%	4,871,811	7.6%	26.9%
38.8%	5,768,305	7.6%	38.7%	6,089,243	9.0%	38.6%	4,945,521	7.8%	38.9%			
45.9%	5,316,903	7.0%	45.7%	6,459,667	9.6%	48.1%	6,266,470	9.8%	48.7%			
54.9%	6,481,091	8.5%	54.2%	4,629,815	6.9%	55.0%	4,449,776	7.0%	55.7%			
64.0%	7,573,443	10.0%	64.2%	5,302,411	7.9%	62.8%	5,329,221	8.4%	64.0%			
71.8%	5,797,984	7.6%	71.8%	5,051,971	7.5%	70.3%	4,654,653	7.3%	71.4%			
78.8%	5,352,984	7.0%	78.8%	5,016,204	7.4%	77.8%	4,555,625	7.2%	78.5%			
85.4%	5,353,294	7.0%	85.9%	4,358,176	6.5%	84.2%	4,073,220	6.4%	84.9%			
100.0%	10,734,258	14.1%	100.0%	10,647,972	15.8%	100.0%	9,614,867	15.1%	100.0%			
	76,055,658			67,484,041			63,692,281			17,106,201		

2017 Budget



2017 Actual



October 31, 2016 Auxiliary Fund Financial Report

The Auxiliary funds have been restructured and now only reflect those actual self-sustaining operations. The current Auxiliary funds are: the Auxiliary Fund, Copy Center, and Child Care Center. We have merged the Communications, Bookstore, Student Newspaper, Center for Fine and Performing Arts, and Student Activities Center funds into the Unrestricted Fund. In addition, we have merged prior year results to the Unrestricted Fund to provide a better comparison of the results. The Auxiliary funds should strive to break-even. The budget for Auxiliaries includes a \$101,669 transfer from the Unrestricted fund to offset personnel related costs associated with the rental of facilities.

The Auxiliary funds project a slight year-end Operating loss of (\$27,726), as compared to budget of (\$6,361). We currently project revenues at \$895,509 as compared to a budgeted revenues of \$859,900. While still early in the fiscal year, we project the Copy Center and Child Care Center revenues to exceed budget.

YTD revenues for Auxiliary funds are well ahead of October FY16 revenues. October FY17 YTD revenues of \$243,954 is well above the FY16 figure of \$220,261. This is mainly due to increased Child Care summer program federal revenue of \$18,079 and increased Child Care Center Fall revenue of \$9,681.

Overall Auxiliary expenditures project ahead of budget through October. This is not surprising given conservative estimates for expenditures. The main reason for the higher expected costs is the Child Care Center. As mentioned above, we project higher revenues and it is not surprising to see higher expected costs to due to higher enrollment at the Center.

October FY17 YTD expenditures are well under expenditures through October FY16. FY17 expenditures total \$307,065 as compared to October FY16 of \$347,245. While the Auxiliary Fund projects expenditures well under budget, the Child Care Center is tracking ahead of budget due to increased enrollment at the Findlay Center.

October 31, 2016 Plant Fund Financial Report

FY17 Plant Funds will now only reflect activity in the Campus Fund. Other Plant Funds reported last year have been moved to the Unrestricted Fund as they were not accounting for capital expenditures. The Campus Fund accounts for state appropriations for facilities and equipment. Depreciation is also booked in the Campus Fund. We have provided a list of capital projects and the estimated funding to be capitalized in FY17 in the Campus Fund financial statement.

October 31, 2016 Scholarship Fund Financial Report

Financial aid was posted for scholarships in October and reflects additional athletic scholarship costs. The budgeted athletic scholarships was \$250,000, which included funding for athletes in the suspended sports. However, the athletic scholarships will exceed the budgeted level due to the amount of scholarship funding distributed to athletes in prior sports in the Summer term.

October 31, 2016 Utility Fund Financial Report

The Utility Fund is to account for interest and principal payments for energy conservation bonds issued through the Ohio Air Quality Development Authority. Principal was paid in March and is reflected on the balance sheet.

October 31, 2016 Pell Fund Financial Report

The Pell Fund is to account for federal Pell funds drawn and distributed to students. We created a separate Pell Fund to track the federal funding so it would not be included with other grant activity.

October 31, 2016 Grant Fund Financial Report

The Grant Funds have been adjusted to reflect a projection based on spending to date rather than the budgeted amount. It should be noted that the majority of grants are reimbursable type grants. This requires that the grantee front the initial costs and can draw funds after expenditures are made. While we had previously reflect that all grant revenues and expenditures will be met, the adjustment does not have an impact on overall funding due to the timing of grant revenues and expenditures.

October 31, 2016 Statement of Net Position

The Statement of Net Position does not include the impact of GASB 68. It is a better measure of current financial position without the pension liability transactions. In addition, it allows us to calculate the SB 6 score to compare with historical scores and for use in Fiscal Watch.

The Statement of Net Position is provided in two formats: 1) to compare current month with the same time last fiscal year and 2) to compare with the beginning of the current fiscal year. It is important to monitor the assets and liabilities that could impact SB6 ratios. We have had discussions to ensure those items on the Statement of Net Position that could impact SB6 are accounted for and planned for in projections.

In comparing the October balance sheet accounts against the beginning of this fiscal year, it is noticeable that Cash and Unrestricted Net Assets continue to be much improved from June 30, 2016 figures. Cash has increased from \$8.3 million to \$14.5 million. It should be pointed out that this is a high point for cash and expect to see cash decrease over the next few months.

It should be noted that the Unrestricted Net Assets is in much better position than at June 30th due to the YTD Net Gain described above. This is the figure that is used as the Expendable Net Assets in the SB 6 calculation. The October Unrestricted Net Assets has increased to \$9.9 million from \$4.3 million reflected in the June FY16 report.

The Prepaid Expenses and Deferred Charges are associated with the timing of Summer Term pay for faculty. Faculty pay for Summer Term paid in May and June are pre-paid expenses and then adjusted as an expense for the next fiscal year. **This adjustment has been made and pre-paid items are very limited.**

The Accounts Payable (A/P) for October has been reduced significantly due to the payments made to Apprenticeship partners. We continue to process all invoices timely and take advantage of any discounts. There are very few vendors that offer discounts for early payments.

The Deferred Revenue and the Accounts Receivable are impacted from the timing of the student billings. The October balance sheet includes deferred revenue for Fall semester.

The Deposits Held for Others is dependent on the timing of payments to students for Direct Student Loans but the draw has not hit our bank as of the end of the month. This will increase when the federal draw hits the bank account.

Salaries, wages and fringe benefits payable has decreased since the payroll from the first pay and second pay of FY17 fell during FY16. Those days that occurred in FY16, but not paid until FY17 are included in wages payable at the June 30 Balance Sheet. **The Salaries, wages, and fringe benefits payable reflected for October are associated with those payroll items such as taxes due, retirement payments, and pension distribution to be made.**

Benefits payable – accrued sick time is the amount due to employees who are eligible or may become eligible, within a reasonable timeframe, for sick leave payout at retirement. The change in this account will be determined by how many long-term employees leave or retire compared to the number overall employees that would be included in eligible for benefits payable.

In comparing October FY17 against October FY16 Statement of Net Position, it is noticeable that cash and investments have increased from this time a year ago. Cash has increased over this time last fiscal year, mainly due to Net Gain realized in FY16 and the Net Gain to date in FY17.

Accounts Payable has decreased significantly from this time last year due to improved timing of payments to vendors.

Also of note is that the Deposits Held for Others account. Working with Financial Aid, we have become much more proactive in making draws of federal funds. This allows us to draw funds sooner and match the timing of the payment to students to the draws.

With the payment of principle on outstanding debt, the long-term liability has been reduced from \$2,207,225 in October FY16 to \$1,120,359 in FY17. This reduction now also properly accounts for IT equipment leases. The short-term portion is increased to reflect payments within the next 12 months. As the amount of the payment that gets applied to the principle, it increases the short-term portion of the outstanding debt. This reduction in long-term debt will assist in improving the SB 6 score.

The Unrestricted Net Assets is significantly improved from October FY16. The Unrestricted Net Assets have been increased to \$9,927,521 from \$4,389,175 at this time last year due to the improved finances of the College.

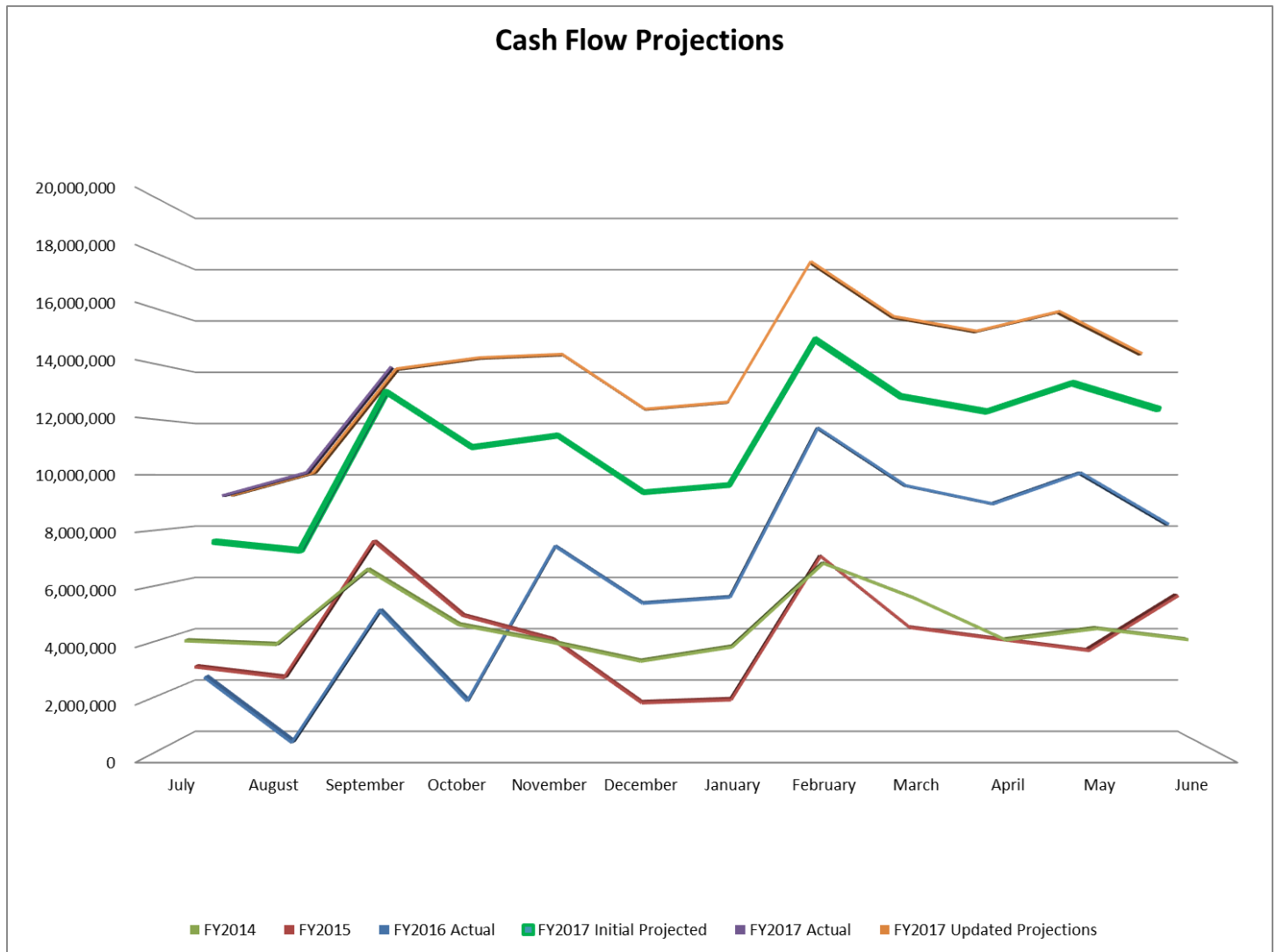
Reserve Requirements

The current cash position reflects significant improvement to the Board reserve requirements outlined under the original version of the Financial Standards Policy. The chart below provides the current cash by fund type.

	General	Aux	Grants	Agency	Loans	Plant	Bank	Found	Totals
Total Cash by Fund Group October 31, 2016	12,840,053	1,551,719	(663,939)	(1,073,138)	105,040	1,889,417	30,654	(134,046)	14,545,760
% of Required Reserve	116.06%	123.43%				53.12%			
% of Prior Year Revenue	17.41%	60.35%							
Financial Standards Policy Requirements	11,063,222	1,257,140				3,557,001			15,877,363

The Chart below reflects our cash position and projected cash position based on projected timing revenues and expenditures. The chart provides the cash flow projections through October and compares against budgeted projections. The ending cash balance for October is \$14.5 million as compared to last month of \$14.0 million.

The chart reflects a high point of cash for the Fall semester and then decreasing cash over the next couple months. Current projections for year-end cash position has been increased to \$14.6 million, which is above earlier projections.



The next chart is an Investment Report for October. This is our bank cash position, which will differ from our financial statement cash position due to timing of paying bills and outstanding checks. As you can see in the chart, we have moved short-term excess cash from the General Operating account and Investment Checking account to Star Ohio to take advantage of higher interest rates. As explained previously, cash is at a high point and it is anticipated that, with the majority of fall tuition payments and Pell draws completed, we will need to transfer cash back from Star Ohio over the next few months until Spring revenue is collected.

**Investments for Owens Community College
October 31, 2016**

	Balance	Rate	Maturity Date
General Operating Account	\$ 4,996,398.15	0.20%	EIC
Investment Checking Account	\$ 557,026.00	0.15%	
Certificates of Deposit	\$ 250,000.00	0.45%	11/4/2016
	\$ 250,000.00	0.45%	11/4/2016
	\$ 250,002.50	0.50%	11/7/2016
	\$ 250,002.50	0.45%	11/7/2016
	\$ 250,010.00	0.45%	11/16/2016
	\$ 248,166.16	0.70%	3/23/2017
	\$ 12,000.60	0.60%	3/29/2017
	\$ 250,055.00	0.65%	4/19/2017
	\$ 250,065.00	0.70%	4/20/2017
	\$ 250,065.00	0.75%	4/20/2017
	\$ 248,004.96	0.75%	6/26/2017
	\$ 250,217.50	0.70%	8/18/2017
	\$ 250,102.50	0.70%	8/31/2017
	\$ 248,124.00	0.75%	9/20/2017
	\$ 248,124.00	0.75%	9/20/2017
	\$ 247,992.56	1.15%	9/28/2018
	\$ 247,992.56	1.15%	9/28/2018
QGOSQ Govt Obligations Fund	\$ 336.60	varies	
Star Ohio:	\$ 5,235,944.73	0.63%	
TOTAL FUNDS:	\$ 14,790,630.32		
FY16	\$ 2,695,854.39		

SB 6 Ratios

Based upon the October projections, the projected SB 6 score has improved to 3.30. The next chart provides a comparison of the original SB 6 projections, as contained in the original Financial Recovery Plan, as compared to updated projections using current information. Based on the current financial situation, and using the approved FY17 budget, revised FY17 SB 6 ratios reflect a score of 3.30.

The primary drawback in the SB 6 score is the Primary Reserve ratio. This carries a 50% weight and given the current reserve level, provides a score of 2. **This ratio needs to be improved and can only be increased by controlling costs now and in the future.** As can be seen in the highlighted FY2018 Projected Budget row, based on the future assumptions for continued enrollment declines, by not reducing expenditures, the SB 6 score drops again in FY18.

Projected Senate Bill 6 Ratios														
NEW GASB 34/35 Format	A	B	C		D	E	F	Primary Reserve 50%		Viability 30%		Net Income 20%		Composite Score
	Expendable Net Assets	Plant Debt	Revenues, Operating + Nonoperating		Operating Expenses	Nonoperating Expenses	Change in Total Net Assets	Ratio	Score	Ratio	Score	Ratio	Score	
			Net of negative revenues (expenses)	State Capital Appropriations		(Asset Disposal)	= C - (D + E)	= A / D		= A / B		= F / C		
FY2015 Projected	\$ 811,337	\$4,406,622	\$ 83,597,510	\$ 4,150,000	\$ 87,306,027	\$ -	\$ 441,483	0.009	1	0.184	1	0.005	2	1.20
FY2015 Actual	\$ (494,559)	\$3,207,962	\$ 85,403,290	\$ 4,053,966	\$ 90,745,143	\$ -	\$ (1,287,887)	(0.005)	1	(0.154)	0	(0.014)	1	0.70
FY2016 Initial Projected	\$ 4,356,634	\$3,262,062	\$ 78,685,655	\$ 3,600,340	\$ 78,396,100	\$ -	\$3,889,895	0.056	2	1.336	4	0.047	4	3.00
FY2016 Actual	\$ 4,356,634	\$2,226,583	\$ 78,685,655	\$ 3,600,340	\$ 78,396,100	\$ -	\$3,889,895	0.056	2	1.957	4	0.047	4	3.00
FY2017 Initial Projected	\$ 5,527,756	\$2,079,502	\$ 74,462,466	\$ 2,000,000	\$ 73,560,326	\$ -	\$2,902,140	0.075	2	2.658	5	0.038	4	3.30
FY2017 Projected	\$ 7,442,051	\$1,214,164	\$ 74,715,398	\$ 4,000,000	\$ 75,629,982	\$ -	\$3,085,416	0.098	2	6.129	5	0.039	4	3.30
FY2018 Initial Projected	\$ 5,359,542	\$896,942	\$ 71,560,441	\$ 1,000,000	\$ 72,728,655	\$ -	(\$168,214)	0.074	2	5.975	5	(0.002)	1	2.70
FY2018 Projected Budget	\$ 6,705,710	\$329,358	\$ 71,124,076	\$ 4,000,000	\$ 75,175,273	\$ -	(\$51,196)	0.089	2	20.360	5	(0.001)	1	2.70