

Steve Robinson  
Vice President, Academic Affairs and  
Chief Academic Officer

Board of Trustees  
February 2, 2016  
EXHIBIT NO. 16A

## NOVEMBER & DECEMBER 2015

### **SCHOOL OF BUSINESS, INFORMATION, AND PUBLIC SERVICE – *Ann Theis, Dean***

On December 16, the Basic Peace Officer Training Academy Completion Ceremony was held in the Center for Fine and Performing Arts. Twelve students graduated including the first University of Toledo students. The guest speaker for the event was Chief Orzech of Sandusky County.

In December, the National Registry testing for Emergency Medical Technician students was conducted, and of the 52 students taking the exam, 44 students (85%) successfully completed the program and passed the exam.

Thomas Deckelman, Professor, Business Technology, served as a coordinator for the Department of Higher Education, Business Management Transfer Assurance Guides (TAG) process during three teleconferences, November 23 to December 4.

Gretchen Fayerweather, Associate Professor, Food, Nutrition and Hospitality, presented on Channel 13 with Rebecca Regnier's Full Plate broadcast that aired November 16.

The first Culinary Art and Hospitality Management Job Fair was held on November 18 with nineteen local foodservice and hospitality employers participating. There were sixty students in attendance who presented resumes for potential career opportunities with the employers.

An event planning class with Joseph Shamy, Adjunct Instructor, participated in a final project at the Cherry Street Mission, December 5, which included a sit-down dinner for 300 residents and gift bags of donated hats, gloves, scarves, socks and hygiene items. Chef William Powell and Chef Kelly Wolfe's culinary classes also assisted in the project.

"Owens Partnership Builds Confidence in the Kitchen" was published in the Toledo Blade insert on December 13. This feature story discussed the partnership between Bittersweet Farms and the Dietetic Technician Program, teaching clients on the autism spectrum about healthy eating, cooking and kitchen safety. The five-part class program was supervised by Beth Williams, Clinical Teaching Faculty.

### **SCHOOL OF LIBERAL ARTS – *Michele Johnson, Dean***

The Literacy Committee, chaired by Brenna Dugan, Interim Chair, Department of Humanities and Diane Routson, Interim Assistant Chair, Department of Humanities, brought the author of this year's campus read to both campuses. Celeste Ng, the author of *Everything I Never Told You*, presented on November 4-5. The audiences were a mixture of Owens' students and faculty, the community and high school students and about 100 participants attended at each campus. Students commented on being impressed with meeting and interacting with an author.

The Humanities Department Literacy Committee installed mini-libraries in the Student Centers of College Hall and Founders Hall near the Writing Center. These self-serve libraries consist of donated books for students to borrow.

On November 9, the College held the Historical Marker Dedication Ceremony in front of Heritage Hall. Dr. Steve Culbertson, Professor, Humanities, was instrumental in the placement process on campus, and he commented on the historical perspective of the Rossford Army Ordnance Depot.

**SCHOOL OF NURSING AND HEALTH PROFESSIONS – *Cathy Ford, Interim Dean***

On November 14, the Dental Hygiene second year students presented a table clinic at the Ohio Dental Hygienists' Association (ODHA) annual session in Columbus. There were 64 table clinic entries and the Owens students won first place and third place awards among the 12 state-wide dental hygiene programs. The first place recipients: Traci Householder and Samantha Scott presented "*Soften the Hardening facts of scleroderma*". The third place recipients: Amanda Fisher and Emily Bast presented "*What lies within the lines?*"

Susan Wannemacher, Professor and student club advisor, Miriam Armstrong, Laura Abbott, and Brittany Moore, Adjunct Faculty, Beth Tronolone, Chair, and eight Dental Hygiene students attended the Ohio Dental Hygienists' Association meeting (ODHA) as delegates November 13–15. Lee Ann Sandor, a second year student, was selected as the voting delegate on the Student House of Delegates and was able to speak on the ODHA House Floor at the Third House of Delegates.

On November 21, Janice Darah, Professor, took ten students to participate in the Fellowship Matters downtown picnic near the main Toledo-Lucas County Public Library. The students served food and distributed toothpaste and toothbrushes to the underserved population. Ms. Darah also took the students on a tour of the library as part of the community service requirement for all dental hygiene program students.

On December 4, the Medical Assisting Program held its pinning ceremony on the Findlay Campus. Eighteen students received a pin and seven students received academic certificates for earning a grade point average of 3.5 or higher.

During the months of November and December, the MRI and Radiography programs raised funds to adopt a family for the Christmas holiday. Food, clothing, toys and home essential items were donated.

**SCHOOL OF SCIENCE, TECHNOLOGY, ENGINEERING & MATHEMATICS (STEM) – *Glenn Rettig, Interim Dean***

On November 12, the School of STEM at Owens Community College received Association of Technology, Manufacturing, and Applied Engineering (ATMAE) Board of Accreditation approval for eleven programs. The chairs and faculty did an outstanding job in preparing for the self-study and presentation. The eleven programs are approved until November 2021.

On November 6, Ann Bullerjahn, Professor, Life and Natural Sciences Department, conducted presentations to a group of sixth grade students from St. Joseph School, who were participating in the Girls in STEM event at Bowling Green State University.

## **ACADEMIC AFFAIRS – Denise Smith, Associate Vice President**

### **Upward Bound – Heath Huber, Director**

The 2014/2015 Annual Report was submitted with the following results:

- 66 participants were served.
- 57 of those students were both low income and first generation, which exceeded the mandate of 86 percent.
- 62 percent of participants earned over a 2.5 GPA, exceeding the goal of 60 percent.
- 91 percent of seniors tested proficient on standardized tests, exceeding the goal of 65 percent.
- 97 percent of participants continued to the next academic level or graduated, exceeding the goal of 60 percent.
- 83 percent of eligible high school seniors graduated with a rigorous, state-approved curriculum exceeding the goal of 60 percent.
- 50 percent of graduating high school seniors enrolled in post-secondary education the fall semester following graduation, which did not meet the goal of 65 percent.

Currently, for the 2015–2016 academic year, the College’s grant-funded Upward Bound program is serving 49 students (83 percent), who are 89 percent both low income and first-generation. The College is continuing recruitment procedures for more sophomores and freshmen to replace the students who graduated.

Recently, the students were taken on college visits to Heidelberg University, The University of Tiffin and Bowling Green State University. Students also viewed a special planetarium presentation at BGSU. Students were taken on a cultural trip to the Valentine Theatre to see a production of A Christmas Carol. Ashley Foster, Manager, Training and Communications, Office of Financial Aid, presented a special financial aid workshop. Two senior meetings were held to discuss enrollment plans. Currently all Upward Bound seniors have applied to at least two colleges and many are receiving acceptance letters.

## **WORKFORCE AND COMMUNITY SERVICES – Dr. Brian Paskvan, Executive Director**

In November and December, WCS provided 69 contract training programs serving a total of 928 participants. The companies served included: Akron Sheet Metal Workers, Cincinnati Plumbers & Pipefitters, Libbey Glass, NOK, Ball Corporation, BP Husky, Canton Plumbers & Pipefitters, Cleveland Plumbers & Pipefitters, Dana Limited, CK Technologies, Newell Rubbermaid Calphalon, GM Powertrain, Kuss Filtration, LMHA, Magna Team Systems, Marathon Petroleum, Materion, National Testing Network, Perrysburg Fire Department, ProMedica, Torrence Sound and Whirlpool.

WCS also delivered 48 open enrollment non-credit classes in November and December, serving a total of 274 students. Highlights for the month included: truck driving, real estate, excel, spray finishing workshop, facebook for businesses, ACT prep, making money with your voice and photography classes.

## **PROFESSIONAL DEVELOPMENT**

### **SCHOOL OF NURSING AND HEALTH PROFESSIONALS**

Barbara Seguire, Chair of Therapeutic Services, chaired an on-site evaluation of the Occupational Therapy Assistant Program in Salisbury, Maryland, November 16–18. Ms. Seguire serves on the Accreditation Council for Occupational Therapy Education (ACOTE) which contributes significantly to the quality of occupational therapy and occupational therapy assistant education. She also attended the ACOTE Council Meeting in Fort Lauderdale, Florida, December 4–8.

On November 17, Julie Lohse and Laurie Erford, Nursing Faculty, attended Promedica's 20<sup>th</sup> annual "Are You Ready? Pediatric Emergencies and Continuum of Care" conference at the Holiday Inn French Quarter in Perrysburg.

On December 5, Lori Maynard, Assistant Chair, and Janet Janes, Adjunct Faculty, attended the Seminar "Best Practices for Sterilization & HLD of Reusable Medical Devices." The program content included updated practice standards for reprocessing reusable medical devices with interpretation and rationales.

SCHOOL OF SCIENCE, TECHNOLOGY, ENGINEERING & MATHEMATICS (STEM)

Glenn Rettig, Interim Dean, fulfilled his elected duties as an Association of Technology, Manufacturing, and Applied Engineering (ATMAE) Board of Accreditation member November 11–13. Events included the ATMAE Board Hearings, ATMAE Board Business meeting and the ATMAE Conference and involved reviewing accreditation materials from 31 institutions.

## NOVEMBER & DECEMBER 2015

### **OPERATIONS – *Michael McDonald, Executive Director***

Mr. McDonald attended the Department of Higher Education, Efficiency Advisory Committee meeting, Columbus, November 5. The 2015 Efficiency Advisory Committee Report was reviewed, approved and submitted by the Chancellor to the State Legislature. Owens Community College was identified in the report for success in implementing efficiencies, such as in academic structure, college administration and utilities.

### **CAPITAL PLANNING AND SUSTAINABILITY – *Thomas Horrall, Director***

Controlling Board approval and the release of state capital funds was completed, as follows:

- Manufacturing Training Simulators \$ 289,915.80

Capital Planning continues to meet with Promedica to coordinate the academic space at the Arrowhead Learning Center. In anticipation of an agreement, plans are being developed to move Workforce and Community Services to the Law Enforcement building and to move Emergency Medical Management faculty to the Center for Emergency Preparedness and the Criminal Justice faculty to Heritage Hall.

Capital Planning provided construction concept drawings and cost estimates for a capital request of additional high bay space in Transportation Technologies with an industry partner.

Renovation of the new College Hall Admissions Center is complete, and the center is scheduled to open January 27.

Kingsley Hall renovation design has been completed after a delay when an unknown water main was discovered under the portion of the building in which the new elevator and lobby were to be located. This required a complete redesign of the floor plan for both first and second floors. A request for bids will be advertised on January 18.

As a result of energy efficiency initiatives, Capital Planning has been able to secure the following energy rebates based upon performance:

- Enernoc Inc. \$ 13,014.16
- Encentive Energy Inc. \$ 4,016.43

The rebate from Enernoc, Inc. was based on the College's demand response management, and the Encentive Energy Inc. rebate was the result of the installation of energy efficient systems on both campuses.

In response to the College's FY 2017 – FY 2022 Six Year Capital Plan, Capital Planning provided additional capital request detail to the Higher Education Funding Commission.

**AUXILIARY SERVICES – *Danielle Tracy, Director***

Student Health and Activities Center (SHAC) - SHAC attendance for the month of November was 2,621, which is an average of 131 people per day. Guest passes totaled \$370 for the month.

SHAC attendance for the month of December was 1,486, which is an average of 87 people per day. Guest passes totaled \$450 for the month.

Events/Facility Rentals - Auxiliary Services processed 268 events in the month of November. Of the 268 events, 8 were external events that brought in \$1,705 of revenue, which was distributed among the participating department accounts, as follows: \$1,300 Auxiliary Services, \$275 Maintenance, \$130 Audio Visual Services. Events processed 209 events in the month of December. Of the 209 events, 3 were external events that brought in \$625 of revenue and distributed. as follows: \$275 Auxiliary Services, \$100 Maintenance, \$250 Audio Visual Services.

Betsy Johnson  
Vice President, Enrollment Management,  
Student Services and Marketing

Board of Trustees  
February 2, 2016  
EXHIBIT NO. 16C

## NOVEMBER & DECEMBER 2015

### **ENROLLMENT MANAGEMENT, STUDENT SERVICES – *Dr. Betsy Johnson, Vice President***

On November 17, Dr. Johnson attended the Ohio Association of Community Colleges Student Success Leadership Institution (OACC-SSLI) orientation with other Owens representatives at Columbus State Community College. The presentations included expectations of involvement in SSLI, development of guided pathways, and an institutional policy audit tool. Owens is one of 16 Ohio community colleges participating.

On November 24, Dr. Johnson, and Denise Smith, Associate Vice President for Academic Affairs, met with representatives from the University of Toledo to continue discussion of the various collaboration efforts from the larger meeting of October 9. The institutions are continuing to look for ways to develop a stronger partnership and collaboration.

On December 2, Dr. Johnson and Meghan Schmidbauer, Assistant Dean, Admissions, International Services and College Credit Plus, held an open forum on the Findlay Campus on recruitment and marketing. This was a follow up forum to continue open dialog and hear suggestions from faculty and staff in Findlay.

On December 9, Dr. Johnson was a keynote speaker to access staff and high school guidance counselors in northwest Ohio on the upcoming changes for the 2016-2017 financial aid year. This is an annual update to the guidance counselors offered by the Ohio Association of Student Financial Aid Administrators and was held at Bowling Green State University.

On December 27, Dr. Johnson submitted the required H.B. 64 report to the Chancellor and the Ohio Department of Higher Education regarding Career Services.

Dr. Johnson gave evening presentations of the process and applying for financial aid for the 2016-17 aid year and an overview of different types of financial aid to hundreds of parents and students at Start High School (11/10), Elmwood High School (11/16), Genoa High School (12/2), and Sentinel Career Center (12/7).

### **ADMISSIONS, INTERNATIONAL SERVICES & COLLEGE CREDIT PLUS - *Meghan Schmidbauer, Assistant Dean***

Ms. Schmidbauer spoke at the FirstEnergy interest night of the enrollment process for students interested in applying for the Power Systems Institute on November 11. Ms. Schmidbauer also attended the Tech Prep Stakeholder's Meeting in Findlay, and participated in discussions regarding career technical education initiatives on both the secondary and post-secondary level on November 18. She met with representatives of five new high schools with respect to expanding College Credit Plus offerings for the 2016-2017 academic school year.

### Adult and Community Outreach

Mr. Gary Walkowiak, Admissions Representative, participated in the Toledo Area Human Resource Association Conference at the Hilton Garden Inn in Perrysburg. Approximately 280 professionals were in attendance, and he secured 24 companies interested in Owens lunch and learn presentations. He visited 15 GED classroom visits during the week of November 16 throughout northwest Ohio, presenting to 122 students. On December 9, Mr. Walkowiak attended the Toledo Correctional Institute Re-entry Fair, securing interest cards from 37 participants.

Justin Hardman, Admissions Representative, Findlay Campus, attended the You Choose You Win radio contest finale, as sponsored by Owens. Mr. Hardman also participated in the Hancock County Jail fair, speaking with 16 individuals on the admissions process.

### High School Recruitment

The Admissions Representatives canvassed 13 rural, urban, public and private high schools throughout the service area making contact with 342 of students in classrooms, cafeterias and counselor offices. Applications and interest cards are being collected with every visit. In the month of November and December, Admissions staff represented Owens at 4 fairs/parents nights at high schools and colleges in Lucas, Wood, Hancock and Defiance Counties.

### On-Campus Registration Events

The Office of Admissions launched new texting software that provides immediate communication with students. A series of three text messages were sent to 881 applicants for the Spring Semester. Of the applicants, 323 students responded in a two-way conversation via the texting platform. This is a 36.66 percent; medium-high response rate.

In November and December, 337 students participated in New Student Orientation or One Day Registration.

Communications (2,542 emails) were sent to recruits and applicants with information about the enrollment process for Spring Semester 2016; communications (428 phone calls) were made to students for Spring Semester 2016; and mailings were sent to 986 prospective students who requested information.

### International Student Services - *Annette Swanson, Manager*

As part of International Education Week, international students celebrated with a November 17 festival, open and free to students and the public, which featured international food, music, dance performances, cultural displays, flag displays, traditional costumes and a henna artist. International student participants were recognized with tokens of appreciation.

### **ADVISING – *Verne Walker, Director***

The Office of Advising hosted Registration Ready Week, November 16-20, which featured additional walk-in times for advising, an “I registered” sticker giveaway, tables with balloons and popcorn, prizes for those caught wearing their stickers, electronic email postcard reminders to students about registration, and workshops for students. The Bookstore donated prizes to be given away to randomly-selected students who enrolled during the week. During the week of Registration Ready Week, Advising increased the number of walk-in sessions from 30 held the week prior to 162 (141 Toledo; 7 Findlay; 14 DLC). The week prior, Nov 9 – 13, Advising had 30 walk-in Sessions (16 Toledo; Findlay 2; DLC 12).

On November 17, the Findlay Campus hosted the Fall Transfer Fair in the atrium with eleven area colleges; it was a great opportunity for students to speak with multiple colleges in a single setting.



Approximately 50 students participated and gathered transfer information. The event was held in conjunction with the Findlay Campus Chili Cook off.

On November 17, several advisors participated in a webinar that focused on Career Coach, which is an online tool to allow students to research career fields, the local job market, and see how Owens programs relate to employment opportunities. Owens launched the Career Coach website in November and is promoting use of the site.

The Office of Advising worked with IT staff to create a new, automated report of those students who have attended New Student Orientation, but may not have registered yet for classes. Advisors are doing outreach to their students on these lists to encourage them to take the next step in the enrollment process.

#### ***ATHLETICS – John-David Ettore, Director***

The women's volleyball team won the Region XII District F Tournament hosted by Owens Community College, November 6-7, and advanced to the National Championship in Phoenix, Arizona, November 18-21. The team came in 9<sup>th</sup> place in the nation with both Erika Hartings and Macy Reigelsperger recording over 1,000 total career kills. Sophomore Macy Reigelsperger was named to the National Junior Community College Athletic Association Division (NJCAA), II All-National Tournament team. The Owens volleyball team was awarded the NJCAA Sportsmanship Award for outstanding conduct at the Division II National Tournament. Student-athletes, Macy Reigelsperger and Brooke Gyori, were named NJCAA Division II All-Americans. Ms. Gyori was named Honorable Mention All-American. Ms. Reigelsperger was named an NJCAA First Team All-American, and she signed with Division I University of Tennessee at Martin.

The women's volleyball team donated \$590 to a local family to help assist with pediatric medical bills. A \$320 donation was also made to the Leukemia and Lymphoma Society. All proceeds were made based on a bake sale and raffle at a game.

The women's softball team worked at Sensational Kids Daycare and Learning Center in Maumee on October 30. The team tore down old fencing surrounding the property to make way for the new one. Sophomore softball outfielder, Jacey Gray has signed a letter of intent to play NCAA Division I softball at the University of Detroit and Sophomore pitcher Lexi Williams has signed with Ohio Christian University.

The men's basketball team worked with the East Toledo Family Center on December 17 to drop off food and gifts for 72 families in Toledo.

#### ***DISABILITY SERVICES – Kurt Soltman, Director***

Forty-two students who were registered with the Office of Disability Services applied to graduate for Fall Semester 2015. Of the 42 students, 9 students earned multiple degrees. This total accounts for 7.65 percent of degree- candidates being students registered with the office.

#### ***FINANCIAL AID – Andrea Morrow, Director***

As of January 1, a total of 12,506 applications for financial aid have been received for the 2015-2016 academic year. As a result, a total of \$24,135,906 in grants and scholarships has been disbursed for the 2015-2016 academic year.

On December 30, Owens Community College was notified of the corrected 2012 cohort default rate of 26.3 percent, as corrected from the 26.9 percent rate that was previously released in September 2015.

**STUDENT CONDUCT/STUDENT LIFE – *Danielle Filipchuk, Director***

On November 5, Student Activities hosted a “Thank a Veteran” drive-by program in the College Hall. Students wrote thank you cards to Owens veteran students/families in honor of Veteran’s Day. The December 3 drive-by program was called “Stress Less” and provided back and foot massages, snacks, coloring pages, as tools to relieve stress prior to finals week.

Advisor John Walz, Faculty Advisor, Owens Photo Club traveled with six students to the Photo U Conference in Dublin, Ohio, November 7-9. This is an annual conference on new trends, exhibits of equipment, and networking opportunities.

Susan Wannemacher and Miriam Armstrong, Faculty Advisors, American Dental Hygiene Association, traveled with 22 students to Columbus, Ohio, November 13-15 to the Ohio Dental Hygiene Association annual session, which provided networking opportunities, educational sessions, and participation in discussions about legislative and professional issues.

On November 19, the Student Activities Offices hosted a Lunch and Learn in conjunction with the Advising Office about the new Career Coach tool. Ten students attended and were able to learn about the new tool.

The Student Activities Office rented graduation caps and gowns to 20 graduating students for a \$10 refundable deposit.

On December 18, Student Government and the Owens Foundation co-hosted the Commencement Reception for all graduating students after Commencement practice. More than 250 students enjoyed subs, chips, beverages, cupcakes and a graduation gift of a padfolio in celebration of their accomplishments. Also for Commencement, Student Government sold flowers and bears as a fundraiser for the scholarship fund with the Foundation and raised a total of \$378.

**VETERAN SERVICES – *Amy Giordano, Assistant Dean, Student and Veteran Services***

For the sixth consecutive year, Owens Community College has been designated a 2016 Military Friendly® School by Victory Media, the leader in successfully connecting the military and civilian worlds. The Military Friendly® Schools designation is awarded to the top colleges, universities, community colleges and trade schools in the country that are doing the most to embrace military students, and to dedicate resources to ensure their success both in the classroom and after graduation. The methodology used for making the Military Friendly® Schools list has changed the student veteran landscape to one that is much more transparent, and has played a significant role over the past seven years in capturing and advancing best practices to support military students across the country.

As donated by Trustee Ed Nagle, the Office of Veteran Services was able to provide 8 tickets to student veterans with a guest to the 5th Annual Medal of Honor Dinner on November 8. The dinner honored local men and women who have fought and died for our country. The guest speaker was a past recipient of the Medal of Honor award, Gary Beikirch, who spoke of his time in the service and how much the honor has meant to him. The dinner is hosted by Remembrance Inc., a nonprofit organization that raises money and awareness for those who have made the ultimate sacrifice for the country’s freedom.

Matthew Peternel, Veteran Advisor, provided on campus support to Findlay Campus students on November 4 and 18 and December 12 and 16 and assisted 10 students those days.

Twenty-two students, who are either veterans or active duty military members, wearing red, white and blue cords, were recognized at the Commencement Ceremony on Friday, December 18. These graduating students were also recognized at the December 18 Academic Achievement Breakfast. All veteran-graduates were given a certificate of appreciation to recognize their service and academic achievement.

On November 10, the Office of Veterans Services offered donuts to student veterans and active duty military members in an effort to build community, share campus and community resources, and encourage enrollment for Spring Semester 2016. There were nine students who attended and talked with the three staff members.

Jacob Greear, School Certifying Official, attended the 180<sup>th</sup> Fighter Wing, Ohio National Guard, community outreach meeting to represent the Office of Veterans Services. This meeting was held to identify ways the various community organizations can collaborate and support one another. There were approximately 25 people representing various educational and community organizations in attendance.

#### **PROFESSIONAL DEVELOPMENT**

Dr. Johnson attended the American Association of Collegiate Registrars and Admissions Officers “SEM: Strategic Enrollment Management” in Hollywood, Florida, November 1-4. The conference included sessions that focused on creating effective strategic enrollment plans, improving student access and success, building effective academic partnerships and delivering exemplary student service.

Ms. Schmidbauer attended the Ohio Association of Dual Enrollment Partnership’s Fall Conference in Newark, Ohio on November 12-13. The conference was devoted to discussing the inaugural year of College Credit Plus, and changes occurring in the immediate future.

## NOVEMBER & DECEMBER 2015

### **FOUNDATION – Jeff Keim, Executive Director**

Foundation Plans for 2016 – Since July, the development team, with guidance from Aly Sterling Philanthropy, has created and is actively implementing a Strategic Development Plan to assist the Foundation in prioritizing fundraising strategies, goals and activities. This plan will enable the College Development Office to leverage limited resources and maximize effectiveness by targeting and timing the highest priority fundraising activities, which are in line with the needs of the College, as determined by the President, Foundation Board and College Development Office.

Fiscal Year 2016 Fundraising Goals – For Fiscal Year 2016, an Annual Giving goal of \$331,000 was set and to-date, 44 percent toward the goal has been reached. Employee Giving and Board Giving campaigns are planned for the spring. In addition, an Alumni Giving goal of \$34,000 was set and 99 percent of that goal has been achieved mainly from Backpack to the Future donations and the annual Alumni Golf Outing.

The Human Resources Office requested \$5,000 in funding for the annual Employee Holiday Receptions held in December. Special thanks to Chuck & Cyndi Brown, The Andersons Inc., Allan & Suzanne Libbe, Jim & Marsha Geers, Jeannie Hylant, Marathon Petroleum Corp., Promedica Health System and Dr. Thomas & Latifat Osinowo for contributing a total of \$5,850 for the receptions.

Other donations received during November and December include:

- \$19,292 – donation from the Alumni Association (see more information below)
- \$13,678 – pledge payments, new gifts and matching gifts from Foundation Directors
- \$9,870 – donations to scholarship funds
- \$3,875 – proceeds from the 2015 Diamante Event
- \$3,361 – donations from Owens employees

Cultivation and Stewardship – During the months of November and December, Mr. Keim has continued to meet with Foundation directors, College trustees, Alumni Association board members, community members and colleagues including Bob Cahen, his counterpart at Lakeland Community College and Renee Palacios, Executive Director of Family House Toledo. Mr. Keim and Laura Moore, Director of Alumni Relations, met with Ken Frisch and Bridget Brell-Holt from the Toledo Community Foundation.

On November 3, Mr. Keim attended the Northern Illinois/University of Toledo football game as a guest and Owens representative to network with peers from the University of Toledo, Cuyahoga Community College, Lorain Community College and others. On November 5, Mr. Keim and Ms. Moore participated in the Findlay Campus Student Appreciation Brunch. The College and Foundation held a dedication on November 9 for the Rossford Army Ordnance Depot Historical Marker. This marker was paid for by donations to the Foundation in memory of Dr. Rose Kuceyeski. On November 12, Mr. Keim attended an Investment Meeting hosted by the Findlay-Hancock County Community Foundation. Also on November 12, Foundation director Alan Sattler was recognized as an Outstanding Community Volunteer at the Association of Fundraising Professionals National

Philanthropy Day Luncheon. This event was attended by other Foundation directors and Owens staff members. Mr. Keim and Walt Celley, Alumni Association President, served as hosts for members of the first graduating class at Owens who attended the graduation ceremony on December 18.

**Upcoming Events** – mark your calendars:

- Foundation Board Meeting – March 2, 2016

**ALUMNI RELATIONS – *Laura Moore, Director***

Donations to the Foundation – In November, the Alumni Association donated \$19,292 to the Foundation from the 2015 Golf Classic proceeds. The donation was divided between the Michael W. Rickard Memorial Endowment, the Alumni Association Success TAP Endowment and the Private Stephen Machcinski and Private James Dickman Memorial Endowment. This donation completes the fourth \$10,000 pledge payment from the Association toward its \$100,000 pledge to the Alumni Association Success TAP Endowment. The Private Stephen Machcinski and Private James Dickman Memorial Endowment is now fully funded at the \$10,000 threshold.

Penta Career Center – On November 12, Ms. Moore presented to Penta’s STRIVE students tips on applying to college, financial impact of college tuition and savings by attending Owens. In addition, information was presented on applying for Foundation scholarships.

Shop 'Til You Drop – Ninety-four participants went shopping on Saturday, December 5, to Polaris Fashion Place in Columbus, Ohio. The sold-out trip was successful with excellent feedback.

**PROFESSIONAL DEVELOPMENT**

On November 17, Ms. Moore attended a web/audio conference presented by the Association of Fundraising Professionals and Steven Shattuck on “Why and How to Use Social Media to Show Gratitude to Donors.”

**Upcoming Events** – mark your calendars:

- Walleye Night at Huntington Center – February 20, 2016
- Outstanding Service Award Celebration – April 29, 2016
- Annual Meeting at the Mud Hens – July 29, 2016
- Golf Classic – September 12, 2016

**FINDLAY CAMPUS – *Melissa Green, Associate Vice President***

In November, Dr. Green attended a Collective Impact Facilitators Training by Jack Hess, Executive Director, Institute for Coalition Building. The facilitated interactive dialogue focused on Findlay/Hancock County’s journey to becoming a community that addresses root causes of the most pressing issues through collective and collaborative processes. There were more than 65 community members in attendance.

Dr. Green met with 25 Medical Technology students from Millstream Career Center who were hosted by the College’s State Tested Nurse Assistant students, which included a tour of the nursing lab and campus with a generative discussion and a question/answer panel session.

Dr. Green met with The University of Findlay Interim Dean Kevin Renshler to discuss partnership, transfer and collaboration opportunities for business students. Future dialogue will include academic representatives from both institutions.

In November and December, Dr. Green attended Findlay campus events including Celeste Ng; New York Times Best Selling Author, Holiday Reception, Faculty Breakfast for Students, Medical Assisting Pinning Ceremony, Student Activities Chili Cookoff, an Office Administration Advisory meeting and an intramural Basketball Tournament.

Dr. Green also represented Owens at the Findlay Hancock County Economic Development Advisory Board, United Way Board of Directors Meeting, and the Findlay Hancock County Economic Development Council.